Cummings Associates

Projections for the

Likely Gaming Revenues of

Kansas Penn Gaming, LLC

("Penn Cherokee")

DRAFT

Projections for Likely Gaming Revenues of Kansas Penn Gaming, LLC ("Penn Cherokee")

Exhibit 1 presents a full set of Baseline projections ("most likely future" scenario regarding competition, including other facilities in Kansas) with Penn National's Cherokee property highlighted in light yellow. I have developed these projections assuming a *representative* selection of facilities in the other gaming zones so as to capture their (very modest) impacts on each property that I examine here. I have also assumed the specific location and configuration of the casino proposed by Penn National.

Under this scenario, Penn's Cherokee County casino is projected to obtain total annual gaming revenues of \$32 million.

As in my previous report, these projections are presented as of "maturity," a.k.a. "stabilized operations," in terms of 2007 dollars. To get to then-year dollars, I would assume escalation of 2.5% per year. This reflects nominal income growth / inflation at two percent per annum plus adult population growth averaging 0.5% per year.

In 2011, for example, my projections would equate to \$35.4 million in gaming win. This compares with Penn National's projection of \$57.4 million for that year.

A new addition to this type of exhibit is presented at the bottom. On the first line are my projections for the spending of all the residents of Kansas on gaming, first at Kansas casinos, then at casinos in other states, and finally in total. The second line indicates the estimated spending of the residents of other states *at* the gaming facilities of Kansas. Kansas's "balance of trade" can be found by netting the diagonal entries: in this case, \$195.9 million spent by Kansans in nearby states versu \$188.9 million spent by others in Kansas, resulting in a net outflow of \$7 million from the State of Kansas.¹

Exhibit 2 presents detail for the sources of consumer spending at each facility in Kansas.

Exhibit 3 presents corresponding detail regarding visitation.

Exhibit 4 presents a graphic comparison of my projections versus those of the proponent. I have inflated my 2007-dollar projections by the aforesaid 2.5% per year, and ignored partial years of operation.

Exhibit 5 is similar except that my projections have been inflated at the rate that the proponent assumes for "organic" growth in the outyears. For Penn Cherokee, this appears to be

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¹ Ignoring, as before, minor amounts spent in Nevada, Atlantic City, on cruise ships, etc. For these calculations I have also assumed that all the "drive-by" revenues at the facilities on Interstate Highways derive from the residents of other states, though some portion will indeed likely come from Kansans.

5%. (I have assumed that the substantial growth between 2011 and 2013 in Penn's projections is due to expansions of and enhancements to their facility, though this is not clear. The Morowitz study appears to assume 900 slot machines throughout this period.)

I have made this additional comparison in order to maximize comparability with the applicant by removing this source of difference between our projections. I believe, however, that the 2.5% rate is more appropriate. There are very few markets in the Midwest where total gaming receipts increased at a greater rate in the *good* years prior to 2007 without substantial additions to capacity or major renovations that improved quality. When everything else remained equal, most markets in the Midwest grew 2-3% per year in the early 00s, so I believe that is the most reasonable assumption for the future – *after* we recover from the current recession.

Section A then provides detail regarding my analyses and projections "as was" in 2007, i.e., with no change in competition from that year – aside from a representative selection of gaming facilities elsewhere in Kansas. I think most of the proponents would have assumed some such competition (which, however, likely had less impact on their projections than it does on mine).

For these projections, I have generally assumed that Camptown is in operation. With an assumption that its rural location would improve access, my projections for slot win have increased slightly from my previous estimates. With low margins at that facility, however, its viability remains in doubt. As before, however, Camptown's operation is projected to have very little impact on Penn National's Cherokee facility – compare Exhibits 1 and C-1.

Section B provides further detail regarding my Baseline projections. It is from this section that the leading Exhibits 1, 2 and 3 were extracted (duplicated here as B-3, B-3A, and B-3B, respectively).

Comparisons of various types are presented in **Section C**. As described above, I have examined a scenario without Camptown in operartion, which has very little impact on Penn Cherokee. I have also developed a set of projections for Penn Cherokee's full Phase N project, with 1,400 slots, 50 table games (\pm) , and a hotel. And for each proponent, I have matched their own projections with my model so as to determine the effective "power rating" that they implicitly assert. As of what looks to me like the first full year of stabilized operations, Harrahs' slot projections weigh in at 123, Penn Wellington's at 131, and Marvel's at 134. These are unusually high. Penn Cherokee is actually the least aggressive, at 116-126.

Section D presents my "low" projection, and **Section E** my "high" (formerly "downside" and "upside," respectively. I changed the names so as to reduce impressions that they may represent either a floor or ceiling.)

I also present corresponding detail from the separate slot and table models that combine to yield my projections in total. The zone in which this disaggregation really matters is here in the Southeast: I'm projecting table revenues to be strong due to the absence of craps, roulette, and banked table games at the casinos of Oklahoma. These projections, however, are far less strong than my preliminary estimates, in which I assumed Oklahoma table players always had to pay an

ante. As we saw at Downstream, that's not necessarily the case. Downstream (and at least one other Oklahoma casino) appear to be foregoing the antes in order to build their business. Without antes, however, these table games truly are loss leaders.

I had also formerly assumed that the table situation in Oklahoma would reduce the power ratings of their slots by five points when "real" table games appeared in Kansas. I'm now assuming just two points for this effect.

In sum, my previous conclusions regarding the Southeastern Zone stand: the population in this area is not large, and there is simply too much competition from nearby casinos in Oklahoma – now including the Quapaw Downstream facility with roughly 2,000 slot machines – for substantial gaming revenues to be achieved with ease in Kansas.

Cummings Associates

Projections for the

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Exhibits

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Section D: "Low" Projections

D Penn Cherokee "Low"

Section E: "High" Projections

E Penn Cherokee "High"

(Similar sets of exhibits follow for slots and tables)

Exhibit 1: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee Baseline

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 | \$25.3 |
| KCK Speedway KCK Stateline KCK Middle | 3,000 | 102 | \$191.8 | \$175 | \$233.4 |
| Camptown | 600 | 102 | \$24.1 | \$110 | \$24.1 |
| Penn Cherokee | 900 | 102 | \$26.1 | \$79 | \$32.0 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$151.3 | \$207 | \$174.2 |
| Dodge City | 800 | 112 | \$35.1 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 8,100 | | \$453.8 | \$153 | \$529.1 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.5 | \$121 | \$163.2 |
| Total Kansas | 11,843 | | \$613.0 | \$142 | \$706.0 |
| memo: Northeast Zone | 3,800 | | \$217.2 | \$157 | \$258.8 |
| memo: Southeast Zone | 1,500 | | \$50.2 | \$92 | \$56.1 |
| memo: South Central Zone | 2,000 | | \$151.3 | \$207 | \$174.2 |
| Argosy Riverside | 1,969 | 97.2 | \$113.7 | \$158 | \$124.3 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 | \$60.7 |
| Harrahs NKC | 1,783 | 103.5 | \$131.2 | \$202 | \$149.0 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$172.6 | \$157 | \$193.6 |
| Subtotal KCMO | 8,094 | | \$473.8 | \$160 | \$527.6 |
| Greater KC Total | 12,344 | | \$704.7 | \$156 | \$800.1 |
| Greater Joplin Total | 9,463 | | \$195.9 | \$57 | \$210.5 |
| Greater Wichita Total | 6,632 | | \$231.4 | \$96 | \$257.1 |
| Total Casino Spending | g: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$517.2 \$188.9 | \$195.9 | \$713.1 | |

Exhibit 2: Detail for Sources of Consumer Spending (\$000)

Penn Cherokee Baseline

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|-----------------------|---------------------|-----------------------|------------|--------|---------------------|---------------------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 8,100 | 800 95 \$87 | 3,000 102 \$175 | | | 600 102 \$110 | 900 102 \$79 | 2,000 104 \$204 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | \$15,580 382,137 | \$376 \$15,915 | \$4,565 152,768 | | | \$594 \$16,647 | \$758 4,533 | \$5,640 159,710 | | | \$3,647 32,564 |
| Kansas Total | \$397,717 | \$16,292 | \$157,333 | \$0 | \$0 | \$17,241 | \$5,291 | \$165,349 | \$0 | \$0 | \$36,211 |
| Missouri Tourists Missouri Locals | \$12,867 93,042 | \$663 \$8,157 | \$8,300 62,456 | | | \$1,140 \$4,853 | \$1,619 17,575 | \$1,086 0 | | | \$58 0 |
| Missouri Total | \$105,909 | \$8,821 | \$70,756 | \$0 | \$0 | \$5,994 | \$19,194 | \$1,086 | \$0 | \$0 | \$58 |
| Okla + Ark Tourists Okla + Ark Locals | \$6,953 5,876 | \$25 \$0 | \$934 0 | | | \$474 \$360 | \$1,260 3,790 | \$2,728 1,231 | | | \$1,533 496 |
| Okla + Ark Total | \$12,829 | \$25 | \$934 | \$0 | \$0 | \$833 | \$5,050 | \$3,958 | \$0 | \$0 | \$2,029 |
| Iowa | \$1,865 | \$93 | \$1,706 | \$0 | \$0 | \$8 | \$14 | \$36 | \$0 | \$0 | \$7 |
| Nebraska | \$3,699 | \$88 | \$1,883 | \$0 | \$0 | \$9 | \$15 | \$666 | \$0 | \$0 | \$1,038 |
| Other Near | \$1,762 | \$28 | \$845 | \$0 | \$0 | \$20 | \$54 | \$146 | \$0 | \$0 | \$668 |
| Frontage Traffic | \$5,352 | | | | | | \$2,421 | \$2,931 | | | |
| Total All Sources | \$529,122 | \$25,346 | \$233,448 | \$0 | \$0 | \$24,105 | \$32,040 | \$174,172 | \$0 | \$0 | \$40,011 |
| total Tourists total locals | \$48,067 \$481,055 | \$1,274 \$24,073 | \$18,224 \$215,224 | | | \$2,245 \$21,860 | \$6,141 \$25,898 | \$13,232 \$160,940 | | | \$6,951 \$33,060 |

Note: Totals may not add due to rounding.

Exhibit 3: Detail for Visitation by Source Penn Cherokee Baseline

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|----------------------|-------------------|-----------------------|------------|--------|---------------------|--------------------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 8,100 | 800 95 \$87 | 3,000 102 \$175 | | | 600 102 \$110 | 900 102 \$79 | 2,000 104 \$204 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | 185,643 5,063,529 | 4,983 234,019 | 49,743 1,818,223 | 0 | 0 | 7,991 285,443 | 10,297 79,116 | 65,674 2,137,508 | 0 | 0 | 46,955 509,219 |
| Kansas Total | 5,249,172 | 239,002 | 1,867,966 | 0 | 0 | 293,434 | 89,414 | 2,203,182 | 0 | 0 | 556,174 |
| Missouri Tourists Missouri Locals | 153,276 1,269,792 | 8,947 125,290 | 92,541 778,753 | 0 | 0 | 15,622 78,687 | 22,515 287,062 | 12,889 0 | 0 | 0 | 763 0 |
| Missouri Total | 1,423,068 | 134,237 | 871,294 | 0 | 0 | 94,309 | 309,577 | 12,889 | 0 | 0 | 763 |
| Okla + Ark Tourists Okla + Ark Locals | 89,976 87,769 | 350 0 | 10,751 0 | 0 | 0 | 6,755 5,412 | 17,965 58,811 | 33,227 16,068 | 0 | 0 | 20,928 7,477 |
| Oklahoma Total | 177,745 | 350 | 10,751 | 0 | 0 | 12,167 | 76,776 | 49,295 | 0 | 0 | 28,405 |
| Iowa | 20,796 | 1,245 | 18,740 | 0 | 0 | 102 | 192 | 419 | 0 | 0 | 98 |
| Nebraska | 43,028 | 1,165 | 20,473 | 0 | 0 | 115 | 209 | 7,741 | 0 | 0 | 13,325 |
| Other Near | 18,474 | 341 | 8,601 | 0 | 0 | 253 | 678 | 1,503 | 0 | 0 | 7,098 |
| Frontage Traffic | 60,599 | 0 | 0 | | | 0 | 29,388 | 31,210 | | | 0 |
| Total All Sources | 6,992,881 | 376,340 | 2,797,825 | 0 | 0 | 400,381 | 506,234 | 2,306,238 | 0 | 0 | 605,863 |
| total Tourists total locals | 571,792 6,421,089 | 17,031 359,308 | 200,849 2,596,976 | | | 30,839 369,543 | 81,244 424,990 | 152,663 2,153,576 | | | 89,166 516,697 |
| Spending Per Visitor | r \$76 | \$67 | \$83 | | | \$60 | \$63 | \$76 | | | \$66 |

Note: Totals may not add due to rounding.

\$120 \$100 Slot + Table Win (no poker planned) (\$mn) \$80 Penn C C Low \$60 C Base × C High \$40 \$20 \$0 2010 2011 2012 2013 2014 2015 2016

Exhibit 4: Penn's Cherokee Projections vs. Cummings's (2.5% escalation)

Note: Cummings projections for 2011 are for Phase One 900-slot facility -- for 2013 and later years, for Phase N 1400-slot facility (for 2012, intermediate)

\$120 \$100 Slot + Table Win (no poker planned) (\$mn) \$80 Penn C C Low \$60 C Base × C High \$40 \$20 \$0 2010 2011 2012 2013 2014 2015 2016

Exhibit 5: Penn's Cherokee Projections vs. Cummings's (5% escalation)

Note: Cummings projections for 2011 are for Phase One 900-slot facility -- for 2013 and later years, for Phase N 1400-slot facility (for 2012, intermediate)

A. "As Was" Projections Penn Cherokee

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Exhibit A-1: Analysis in Brief (\$mn / 2007\$) "As Was" 2007 -- Before Any New Facilities

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|-------------------|--------------------|--------------|---------------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City | | | | | |
| Subtotal Kansas Taxable | 0 | | \$0.0 | | \$0.0 |
| KCK 7th Street | U | | φ0.0 | | ψ0.0 |
| 4 Northeast KS Natives | 2,693 | 117 | \$167.8 | \$171 | \$195.1 |
| Total Kansas | 2,693 | | \$167.8 | \$171 | \$195.1 |
| memo: Northeast Zone memo: Southeast Zone memo: South Central Zone | | | | | |
| Argosy Riverside | 1,969 | 97.2 | \$164.2 | \$228 | \$182.0 |
| IOC KC | 1,523 | 78.9 | \$77.3 | \$139 | \$83.8 |
| Harrahs NKC | 1,783 | 103.5 | \$175.4 | \$270 | \$202.3 |
| Ameristar KC | 3,012 | 98.6 | \$222.5 | \$202 | \$252.6 |
| Sugar Creek | | | | | |
| Subtotal KCMO | 8,287 | | \$639.4 | \$211 | \$720.7 |
| Greater KC Total | 8,287 | | \$639.4 | \$211 | \$720.7 |
| Greater Joplin Total | 4,242 | | \$138.8 | \$90 | \$145.6 |
| Greater Wichita Total | 3,632 | | \$112.3 | \$85 | \$116.2 |
| Total Casino Spending | : | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$145.1 \$50.0 | \$377.4 | \$522.5 | |

Exhibit A-2: Gaming Revenue Projections (\$mn / 2007\$) "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$26.2 | \$90 | \$26.2 |
| KCK Speedway | 3,000 | 102 | \$199.1 | \$182 | \$242.1 |
| KCK Stateline | | | | | |
| KCK Middle | | | | | |
| Camptown | 600 | 104 | \$30.9 | \$141 | \$30.9 |
| Penn Cherokee | | | | | |
| Harrahs Mulvane | 2,000 | 104 | \$158.1 | \$217 | \$182.3 |
| Penn Wellington | | | | | |
| Marvel Wellington | | | | | |
| Dodge City | 800 | 112 | \$35.7 | \$122 | \$40.7 |
| Subtotal Kansas Taxable | 7,200 | | \$450.0 | \$171 | \$522.2 |
| KCK 7th Street | | | | | |
| 4 Northeast KS Natives | 2,693 | 117 | \$138.3 | \$141 | \$156.6 |
| Total Kansas | 9,893 | | \$588.3 | \$163 | \$678.8 |
| memo: Northeast Zone | 3,800 | | \$225.3 | \$162 | \$268.4 |
| memo: Southeast Zone | 600 | | \$30.9 | \$141 | \$30.9 |
| memo: South Central Zone | 2,000 | | \$158.1 | \$217 | |
| Argosy Riverside | 1,969 | 97.2 | \$117.8 | \$164 | \$128.6 |
| IOC KC | 1,523 | 78.9 | \$59.6 | \$107 | \$64.1 |
| Harrahs NKC | 1,783 | 103.5 | \$135.7 | \$209 | \$154.0 |
| Ameristar KC | 3,012 | 98.6 | \$178.0 | \$162 | \$199.6 |
| Sugar Creek | | | | | |
| Subtotal KCMO | 8,287 | | \$491.1 | \$162 | \$546.3 |
| Greater KC Total | 12,087 | | \$716.4 | \$162 | \$814.7 |
| Greater Joplin Total | 4,842 | | \$157.9 | \$89 | \$164.1 |
| Greater Wichita Total | 5,632 | | \$234.3 | \$114 | \$261.0 |
| Total Casino Spending | : | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$518.9 \$159.8 | \$193.5 | \$712.4 | |

Exhibit A-3: Gaming Revenue Projections (\$mn / 2007\$) Penn Cherokee "As Was" 2007 (with New Kansas Facilities)

| Gá | aming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|----|---|---------|--------------------|--------------------|--------------|-------------------------|
| | Woodlands | 800 | 95 | \$26.2 | \$90 | \$26.2 |
| | KCK Speedway | 3,000 | 102 | \$198.8 | \$182 | \$240.9 |
| | KCK Stateline | | | | | |
| | KCK Middle | | | | | |
| | Camptown | 600 | 102 | \$28.0 | \$128 | \$28.0 |
| | Penn Cherokee | 900 | 102 | \$41.3 | \$126 | \$49.9 |
| | Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$158.1 | \$217 | \$181.7 |
| | Dodge City | 800 | 112 | \$35.7 | \$122 | \$40.6 |
| | Subtotal Kansas Taxable | 8,100 | | \$488.1 | \$165 | \$567.3 |
| | KCK 7th Street | | | . | | * 1 = 2 1 |
| | 4 Northeast KS Natives | 2,693 | 117 | \$138.2 | \$141 | \$156.1 |
| | Total Kansas | 10,793 | | \$626.3 | \$159 | \$723.4 |
| | memo: Northeast Zone | 3,800 | | \$225.0 | \$162 | \$267.1 |
| | memo: Southeast Zone | 1,500 | | \$69.4 | \$127 | \$77.9 |
| | memo: South Central Zone | 2,000 | | \$158.1 | \$217 | \$181.7 |
| | Argosy Riverside | 1,969 | 97.2 | \$117.6 | \$164 | \$128.3 |
| | IOC KC | 1,523 | 78.9 | \$59.6 | \$107 | \$64.1 |
| | Harrahs NKC | 1,783 | 103.5 | \$135.6 | \$208 | \$153.5 |
| | Ameristar KC | 3,012 | 98.6 | \$177.7 | \$162 | \$198.9 |
| | Sugar Creek | | | | | |
| | Subtotal KCMO | 8,287 | | \$490.5 | \$162 | \$544.8 |
| | Greater KC Total | 12,087 | | \$715.5 | \$162 | \$811.8 |
| | Greater Joplin Total | 5,742 | | \$180.5 | \$86 | \$195.0 |
| | Greater Wichita Total | 5,632 | | \$234.5 | \$114 | \$260.6 |
| | Total Casino Spending | g: | to Kansas | to Others | Total KS | |
| | from Kansas (\$mn) from Others (") | | \$524.7 \$198.7 | \$189.4 | \$714.1 | |

B. Baseline (Likely Future) Projections Penn Cherokee

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Exhibit B-1: Gaming Revenue Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|----------------|-------------------|--------------------|----------------|---------------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City | | | | | |
| Subtotal Kansas Taxable | 0 | | \$0.0 | | \$0.0 |
| KCK 7th Street 4 Northeast KS Natives | 3,293 | 117 | \$174.0 | \$145 | \$200.4 |
| Total Kansas | 3,293 | | \$174.0 | \$145 | \$200.4 |
| memo: Northeast Zone memo: Southeast Zone memo: South Central Zone | | | | | |
| Argosy Riverside | 1,969 | 97.2 | \$162.2 | \$226 | \$179.8 |
| IOC KC Harrahs NKC | 1,330 1,783 | 80.9 103.5 | \$75.1 \$172.9 | \$155 \$266 | \$81.6 \$199.3 |
| Ameristar KC | 3,012 | 98.6 | \$219.4 | \$200 | \$249.0 |
| Sugar Creek | | 00.0 | Ψ210.1 | Ψ200 | |
| Subtotal KCMO | 8,094 | | \$629.5 | \$213 | \$709.7 |
| Greater KC Total | 8,094 | | \$629.5 | \$213 | \$709.7 |
| Greater Joplin Total | 7,963 | | \$177.3 | \$61 | \$186.8 |
| Greater Wichita Total | 4,632 | | \$114.1 | \$67 | \$118.5 |
| Total Casino Spending | j: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$145.4 \$55.0 | \$381.0 | \$526.5 | |

Exhibit B-2: Gaming Revenue Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere AND KS

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.4 | \$87 | \$25.4 |
| KCK Speedway | 3,000 | 102 | \$191.9 | \$175 | \$234.4 |
| KCK Stateline | | | | | |
| KCK Middle | | | | | |
| Camptown | 600 | 104 | \$26.1 | \$119 | \$26.1 |
| Penn Cherokee | | | | | |
| Harrahs Mulvane | 2,000 | 104 | \$151.2 | \$207 | \$174.5 |
| Penn Wellington | | | | | |
| Marvel Wellington | | | | | |
| Dodge City | 800 | 112 | \$35.1 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 7,200 | | \$429.6 | \$163 | \$500.3 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.5 | \$121 | \$163.5 |
| Total Kansas | 10,943 | | \$588.9 | \$147 | \$677.6 |
| memo: Northeast Zone | 3,800 | | \$217.3 | \$157 | \$259.8 |
| memo: Southeast Zone | 600 | | \$26.1 | \$119 | \$26.1 |
| memo: South Central Zone | 2,000 | | \$151.2 | \$207 | |
| Argosy Riverside | 1,969 | 97.2 | \$113.8 | \$158 | \$124.5 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 | \$60.7 |
| Harrahs NKC | 1,783 | 103.5 | \$131.3 | \$202 | \$149.4 |
| Ameristar KC | 3,012 | 98.6 | \$172.7 | \$157 | \$194.1 |
| Sugar Creek | | | | | |
| Subtotal KCMO | 8,094 | | \$474.0 | \$160 | \$528.6 |
| Greater KC Total | 12,344 | | \$705.1 | \$156 | \$802.2 |
| Greater Joplin Total | 8,563 | | \$190.4 | \$61 | \$199.2 |
| Greater Wichita Total | 6,632 | | \$231.0 | \$95 | \$257.2 |
| Total Casino Spending | g: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$513.3 \$164.3 | \$200.1 | \$713.5 | |
| | | | | | |

Exhibit B-2A: Detail for Sources of Consumer Spending (\$000)

Baseline Before Penn Cherokee

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|-----------------------|---------------------|-----------------------|--|--------|---------------------|-----------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 7,200 | 800 95 \$87 | 3,000 102 \$175 | | | 600 104 \$119 | | 2,000 104 \$203 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | \$15,129 378,638 | \$376 \$15,919 | \$4,726 152,860 | | | \$668 \$17,569 | | \$5,710 159,727 | | | \$3,649 32,563 |
| Kansas Total | \$393,767 | \$16,295 | \$157,586 | \$0 | \$0 | \$18,237 | \$0 | \$165,437 | \$0 | \$0 | \$36,212 |
| Missouri Tourists Missouri Locals | \$12,037 76,260 | \$669 \$8,161 | \$8,815 62,504 | | | \$1,291 \$5,595 | | \$1,202 0 | | | \$61 0 |
| Missouri Total | \$88,298 | \$8,830 | \$71,319 | \$0 | \$0 | \$6,886 | \$0 | \$1,202 | \$0 | \$0 | \$61 |
| Okla + Ark Tourists Okla + Ark Locals | \$5,985 2,124 | \$24 \$0 | \$1,078 0 | | | \$519 \$387 | | \$2,827 1,242 | | | \$1,536 495 |
| Okla + Ark Total | \$8,109 | \$24 | \$1,078 | \$0 | \$0 | \$907 | \$0 | \$4,068 | \$0 | \$0 | \$2,031 |
| Iowa | \$1,852 | \$93 | \$1,707 | \$0 | \$0 | \$9 | \$0 | \$36 | \$0 | \$0 | \$7 |
| Nebraska | \$3,685 | \$88 | \$1,883 | \$0 | \$0 | \$10 | \$0 | \$666 | \$0 | \$0 | \$1,038 |
| Other Near | \$1,711 | \$28 | \$845 | \$0 | \$0 | \$23 | \$0 | \$146 | \$0 | \$0 | \$668 |
| Frontage Traffic | \$2,931 | | | | | | | \$2,931 | | | |
| Total All Sources | \$500,343 | \$25,358 | \$234,410 | \$0 | \$0 | \$26,072 | \$0 | \$174,486 | \$0 | \$0 | \$40,018 |
| total Tourists total locals | \$43,320 \$457,022 | \$1,279 \$24,079 | \$19,045 \$215,364 | ====================================== | | \$2,520 \$23,552 | | \$13,517 \$160,968 | | | \$6,959 \$33,058 |

Note: Totals may not add due to rounding.

Exhibit B-2B: Detail for Visitation by Source Baseline Before Penn Cherokee

| | | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|------------------|----------------------|-------------------|-----------------------|------------|--------|---------------------|-----------|-----------------------|-------------|------------|---------------------|
| Number of Slo Power Rating Win/Slot/Day | ots | 7,200 | 800 95 \$87 | 3,000 102 \$175 | | | 600 104 \$119 | | 2,000 104 \$203 | | | 800 112 \$120 |
| | ourists ocals | 179,521 5,002,836 | 4,980 234,049 | 51,614 1,819,217 | 0 | 0 | 8,874 296,632 | 0 | 67,085 2,143,756 | 0 | 0 | 46,968 509,183 |
| Kansas To | otal | 5,182,357 | 239,029 | 1,870,831 | 0 | 0 | 305,506 | 0 | 2,210,841 | 0 | 0 | 556,151 |
| | ourists ocals | 140,248 994,388 | 9,023 125,327 | 98,459 779,777 | 0 | 0 | 17,469 89,284 | 0 | 14,494 0 | 0 | 0 | 802 0 |
| Missouri To | otal | 1,134,636 | 134,350 | 878,236 | 0 | 0 | 106,753 | 0 | 14,494 | 0 | 0 | 802 |
| Okla + Ark To Okla + Ark Lo | | 78,326 30,789 | 343 0 | 12,966 0 | 0 | 0 | 7,310 5,750 | 0 | 36,558 17,591 | 0 | 0 | 21,149 7,447 |
| Oklahoma To | otal | 109,115 | 343 | 12,966 | 0 | 0 | 13,060 | 0 | 54,149 | 0 | 0 | 28,596 |
| Iowa | | 20,619 | 1,245 | 18,738 | 0 | 0 | 115 | 0 | 422 | 0 | 0 | 98 |
| Nebraska | | 42,934 | 1,166 | 20,489 | 0 | 0 | 130 | 0 | 7,815 | 0 | 0 | 13,335 |
| Other Near | | 17,864 | 341 | 8,597 | 0 | 0 | 287 | 0 | 1,539 | 0 | 0 | 7,099 |
| Frontage Traff | fic | 31,200 | 0 | 0 | | | 0 | | 31,200 | | | 0 |
| Total All Source | ces | 6,538,725 | 376,474 | 2,809,857 | 0 | 0 | 425,851 | 0 | 2,320,461 | 0 | 0 | 606,082 |
| total To total lo | | 510,712 6,028,013 | 17,097 359,377 | 210,864 2,598,993 | | | 34,186 391,666 | | 159,115 2,161,347 | | | 89,451 516,630 |
| Spending Pe | er Visitor | \$77 | \$67 | \$83 | | | \$61 | | \$75 | | | \$66 |

Note: Totals may not add due to rounding.

Exhibit B-3: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee Baseline

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 | \$25.3 |
| KCK Speedway KCK Stateline KCK Middle | 3,000 | 102 | \$191.8 | \$175 | \$233.4 |
| Camptown | 600 | 102 | \$24.1 | \$110 | \$24.1 |
| Penn Cherokee | 900 | 102 | \$26.1 | \$79 | \$32.0 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$151.3 | \$207 | \$174.2 |
| Dodge City | 800 | 112 | \$35.1 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 8,100 | | \$453.8 | \$153 | \$529.1 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.5 | \$121 | \$163.2 |
| Total Kansas | 11,843 | | \$613.0 | \$142 | \$706.0 |
| memo: Northeast Zone | 3,800 | | \$217.2 | \$157 | \$258.8 |
| memo: Southeast Zone | 1,500 | | \$50.2 | \$92 | \$56.1 |
| memo: South Central Zone | 2,000 | | \$151.3 | \$207 | \$174.2 |
| Argosy Riverside | 1,969 | 97.2 | \$113.7 | \$158 | \$124.3 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 | \$60.7 |
| Harrahs NKC | 1,783 | 103.5 | \$131.2 | \$202 | \$149.0 |
| Ameristar KC | 3,012 | 98.6 | \$172.6 | \$157 | \$193.6 |
| Sugar Creek | | | | | |
| Subtotal KCMO | 8,094 | | \$473.8 | \$160 | \$527.6 |
| Greater KC Total | 12,344 | | \$704.7 | \$156 | \$800.1 |
| Greater Joplin Total | 9,463 | | \$195.9 | \$57 | \$210.5 |
| Greater Wichita Total | 6,632 | | \$231.4 | \$96 | \$257.1 |
| Total Casino Spending | j: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$517.2 \$188.9 | \$195.9 | \$713.1 | |

Exhibit B-3A: Detail for Sources of Consumer Spending (\$000)

Penn Cherokee Baseline

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|-----------------------|---------------------|-----------------------|------------|--------|---------------------|---------------------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 8,100 | 800 95 \$87 | 3,000 102 \$175 | | | 600 102 \$110 | 900 102 \$79 | 2,000 104 \$204 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | \$15,580 382,137 | \$376 \$15,915 | \$4,565 152,768 | | | \$594 \$16,647 | \$758 4,533 | \$5,640 159,710 | | | \$3,647 32,564 |
| Kansas Total | \$397,717 | \$16,292 | \$157,333 | \$0 | \$0 | \$17,241 | \$5,291 | \$165,349 | \$0 | \$0 | \$36,211 |
| Missouri Tourists Missouri Locals | \$12,867 93,042 | \$663 \$8,157 | \$8,300 62,456 | | | \$1,140 \$4,853 | \$1,619 17,575 | \$1,086 0 | | | \$58 0 |
| Missouri Total | \$105,909 | \$8,821 | \$70,756 | \$0 | \$0 | \$5,994 | \$19,194 | \$1,086 | \$0 | \$0 | \$58 |
| Okla + Ark Tourists Okla + Ark Locals | \$6,953 5,876 | \$25 \$0 | \$934 0 | | | \$474 \$360 | \$1,260 3,790 | \$2,728 1,231 | | | \$1,533 496 |
| Okla + Ark Total | \$12,829 | \$25 | \$934 | \$0 | \$0 | \$833 | \$5,050 | \$3,958 | \$0 | \$0 | \$2,029 |
| Iowa | \$1,865 | \$93 | \$1,706 | \$0 | \$0 | \$8 | \$14 | \$36 | \$0 | \$0 | \$7 |
| Nebraska | \$3,699 | \$88 | \$1,883 | \$0 | \$0 | \$9 | \$15 | \$666 | \$0 | \$0 | \$1,038 |
| Other Near | \$1,762 | \$28 | \$845 | \$0 | \$0 | \$20 | \$54 | \$146 | \$0 | \$0 | \$668 |
| Frontage Traffic | \$5,352 | | | | | | \$2,421 | \$2,931 | | | |
| Total All Sources | \$529,122 | \$25,346 | \$233,448 | \$0 | \$0 | \$24,105 | \$32,040 | \$174,172 | \$0 | \$0 | \$40,011 |
| total Tourists total locals | \$48,067 \$481,055 | \$1,274 \$24,073 | \$18,224 \$215,224 | | | \$2,245 \$21,860 | \$6,141 \$25,898 | \$13,232 \$160,940 | | | \$6,951 \$33,060 |

Note: Totals may not add due to rounding.

Exhibit B-3B: Detail for Visitation by Source Penn Cherokee Baseline

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|----------------------|-------------------|-----------------------|------------|--------|---------------------|--------------------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 8,100 | 800 95 \$87 | 3,000 102 \$175 | | | 600 102 \$110 | 900 102 \$79 | 2,000 104 \$204 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | 185,643 5,063,529 | 4,983 234,019 | 49,743 1,818,223 | 0 | 0 | 7,991 285,443 | 10,297 79,116 | 65,674 2,137,508 | 0 | 0 | 46,955 509,219 |
| Kansas Total | 5,249,172 | 239,002 | 1,867,966 | 0 | 0 | 293,434 | 89,414 | 2,203,182 | 0 | 0 | 556,174 |
| Missouri Tourists Missouri Locals | 153,276 1,269,792 | 8,947 125,290 | 92,541 778,753 | 0 | 0 | 15,622 78,687 | 22,515 287,062 | 12,889 0 | 0 | 0 | 763 0 |
| Missouri Total | 1,423,068 | 134,237 | 871,294 | 0 | 0 | 94,309 | 309,577 | 12,889 | 0 | 0 | 763 |
| Okla + Ark Tourists Okla + Ark Locals | 89,976 87,769 | 350 0 | 10,751 0 | 0 | 0 | 6,755 5,412 | 17,965 58,811 | 33,227 16,068 | 0 | 0 | 20,928 7,477 |
| Oklahoma Total | 177,745 | 350 | 10,751 | 0 | 0 | 12,167 | 76,776 | 49,295 | 0 | 0 | 28,405 |
| Iowa | 20,796 | 1,245 | 18,740 | 0 | 0 | 102 | 192 | 419 | 0 | 0 | 98 |
| Nebraska | 43,028 | 1,165 | 20,473 | 0 | 0 | 115 | 209 | 7,741 | 0 | 0 | 13,325 |
| Other Near | 18,474 | 341 | 8,601 | 0 | 0 | 253 | 678 | 1,503 | 0 | 0 | 7,098 |
| Frontage Traffic | 60,599 | 0 | 0 | | | 0 | 29,388 | 31,210 | | | 0 |
| Total All Sources | 6,992,881 | 376,340 | 2,797,825 | 0 | 0 | 400,381 | 506,234 | 2,306,238 | 0 | 0 | 605,863 |
| total Tourists total locals | 571,792 6,421,089 | 17,031 359,308 | 200,849 2,596,976 | | | 30,839 369,543 | 81,244 424,990 | 152,663 2,153,576 | | | 89,166 516,697 |
| Spending Per Visitor | r \$76 | \$67 | \$83 | | | \$60 | \$63 | \$76 | | | \$66 |

Note: Totals may not add due to rounding.

C. Comparative Projections Penn Cherokee

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Exhibit C-1: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee Without Camptown

| Ga | aming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|----|---|---------|--------------------|--------------------|--------------------------------|---------------------|
| | Woodlands | 800 | 95 | \$25.4 | \$87 | \$25.4 |
| | KCK Speedway | 3,000 | 102 | \$192.1 | \$175 | \$233.7 |
| | KCK Stateline | | | | | |
| | KCK Middle | | | | | |
| | Camptown | | | | | |
| | Penn Cherokee | 900 | 102 | \$27.0 | \$82 | \$32.9 |
| | Harrahs Mulvane | 2,000 | 104 | \$151.5 | \$208 | \$174.4 |
| | Penn Wellington | | | | | |
| | Marvel Wellington | | | * 0= 4 | * 4 * 2 * | 0.10.0 |
| | Dodge City | 800 | 112 | \$35.1 | \$120 | \$40.0 |
| | Subtotal Kansas Taxable | 7,500 | | \$431.1 | \$157 | \$506.4 |
| | KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| | 4 Northeast KS Natives | 3,293 | 117 | \$145.6 | \$121 | \$163.3 |
| | Total Kansas | 11,243 | | \$590.4 | \$144 | \$683.5 |
| | memo: Northeast Zone | 3,800 | | \$217.5 | \$157 | \$259.1 |
| | memo: Southeast Zone | 900 | | \$27.0 | \$82 | \$32.9 |
| | memo: South Central Zone | 2,000 | | \$151.5 | \$208 | \$174.4 |
| | Argosy Riverside | 1,969 | 97.2 | \$113.8 | \$158 | \$124.4 |
| | IOC KC | 1,330 | 80.9 | \$56.3 | \$116 | \$60.7 |
| | Harrahs NKC | 1,783 | 103.5 | \$131.4 | \$202 | \$149.1 |
| | Ameristar KC | 3,012 | 98.6 | \$172.8 | \$157 | \$193.9 |
| | Sugar Creek | | | | | |
| | Subtotal KCMO | 8,094 | | \$474.3 | \$161 | \$528.1 |
| | Greater KC Total | 12,344 | | \$705.6 | \$157 | \$801.0 |
| | Greater Joplin Total | 8,863 | | \$176.4 | \$55 | \$190.9 |
| | Greater Wichita Total | 6,632 | | \$231.6 | \$96 | \$257.3 |
| | Total Casino Spending | g: | to Kansas | to Others | Total KS | |
| | from Kansas (\$mn) from Others (") | | \$501.0 \$182.5 | \$198.4 | \$699.4 | |

Exhibit C-2: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee with 1,400 Slots (and Hotel etc.)

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 | \$25.3 |
| KCK Speedway | 3,000 | 102 | \$191.6 | \$175 | \$233.1 |
| KCK Stateline | | | | | |
| KCK Middle | | | | | |
| Camptown | 600 | 102 | \$23.6 | \$108 | \$23.6 |
| Penn Cherokee | 1,400 | 102 | \$37.0 | \$72 | \$45.3 |
| Harrahs Mulvane | 2,000 | 104 | \$151.0 | \$207 | \$173.8 |
| Penn Wellington | | | | | |
| Marvel Wellington | | | | | |
| Dodge City | 800 | 112 | \$35.0 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 8,600 | | \$463.6 | \$148 | \$541.1 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.2 | \$121 | \$162.9 |
| Total Kansas | 12,343 | | \$622.6 | \$138 | \$717.7 |
| memo: Northeast Zone | 3,800 | | \$216.9 | \$156 | \$258.4 |
| memo: Southeast Zone | 2,000 | | \$60.6 | \$83 | \$68.9 |
| memo: South Central Zone | 2,000 | | \$151.0 | \$207 | \$173.8 |
| Argosy Riverside | 1,969 | 97.2 | \$113.6 | \$158 | \$124.2 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 | \$60.6 |
| Harrahs NKC | 1,783 | 103.5 | \$131.1 | \$201 | \$148.8 |
| Ameristar KC | 3,012 | 98.6 | \$172.4 | \$157 | \$193.4 |
| Sugar Creek | | | | | |
| Subtotal KCMO | 8,094 | | \$473.2 | \$160 | \$526.9 |
| Greater KC Total | 12,344 | | \$703.9 | \$156 | \$799.1 |
| Greater Joplin Total | 9,963 | | \$200.9 | \$55 | \$217.1 |
| Greater Wichita Total | 6,632 | | \$230.9 | \$95 | \$256.5 |
| Total Casino Spendii | ng: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$518.5 \$199.2 | \$194.6 | \$713.1 | |

Exhibit C-3: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee's 900 Slots Match Penn's Projections in 2011

(Phase 1)

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 | \$25.3 |
| KCK Speedway | 3,000 | 102 | \$191.5 | \$175 | \$233.1 |
| KCK Stateline | | | | | |
| KCK Middle | | | | | |
| Camptown | 600 | 102 | \$23.4 | \$107 | \$23.4 |
| Penn Cherokee | 900 | 116 | \$45.5 | \$138 | \$52.0 * |
| Harrahs Mulvane | 2,000 | 104 | \$151.1 | \$207 | \$173.9 |
| Penn Wellington | | | | | |
| Marvel Wellington | 000 | 440 | ФОБ 4 | #400 | # 40.0 |
| Dodge City | 800 | 112 | \$35.1 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 8,100 | | \$471.8 | \$160 | \$547.6 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.2 | \$121 | \$162.9 |
| Total Kansas | 11,843 | | \$630.7 | \$146 | \$724.3 |
| memo: Northeast Zone | 3,800 | | \$216.8 | \$156 | \$258.4 |
| memo: Southeast Zone | 1,500 | | \$68.9 | \$126 | \$75.4 |
| memo: South Central Zone | 2,000 | | \$151.1 | \$207 | \$173.9 |
| Argosy Riverside | 1,969 | 97.2 | \$113.5 | \$158 | \$124.1 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 | \$60.6 |
| Harrahs NKC | 1,783 | 103.5 | \$131.0 | \$201 | \$148.7 |
| Ameristar KC | 3,012 | 98.6 | \$172.3 | \$157 | \$193.3 |
| Sugar Creek | | | | | |
| Subtotal KCMO | 8,094 | | \$473.0 | \$160 | \$526.8 |
| Greater KC Total | 12,344 | | \$703.5 | \$156 | \$798.9 |
| Greater Joplin Total | 9,463 | | \$207.4 | \$60 | \$222.4 |
| Greater Wichita Total | 6,632 | | \$231.0 | \$95 | \$256.6 |
| Total Casino Spending | g: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$519.4 \$204.9 | \$194.6 | \$714.0 | |

^{*} Equates to Penn's projection of \$57.4mn in 2011 in then-year dollars.

Exhibit C-4: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee's 900 Slots (&c) Match Penn's Projections in 2013

(Phase 1)

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$86 | \$25.3 |
| KCK Speedway KCK Stateline KCK Middle | 3,000 | 102 | \$191.0 | \$174 | \$232.5 |
| Camptown | 600 | 102 | \$22.6 | \$103 | \$22.6 |
| Penn Cherokee | 900 | 126 | \$68.2 | \$208 | \$78.0 * |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$150.7 | \$206 | \$173.5 |
| Dodge City | 800 | 112 | \$35.0 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 8,100 | | \$492.9 | \$167 | \$571.8 |
| KCK 7th Street | 450 | 78 | \$13.7 | \$84 | \$13.7 |
| 4 Northeast KS Natives | 3,293 | 117 | \$144.9 | \$121 | \$162.5 |
| Total Kansas | 11,843 | | \$651.5 | \$151 | \$748.0 |
| memo: Northeast Zone | 3,800 | | \$216.3 | \$156 | \$257.8 |
| memo: Southeast Zone | 1,500 | | \$90.8 | \$166 | \$100.6 |
| memo: South Central Zone | 2,000 | | \$150.7 | \$206 | \$173.5 |
| Argosy Riverside | 1,969 | 97.2 | \$113.3 | \$158 | \$123.9 |
| IOC KC | 1,330 | 80.9 | \$56.1 | \$116 | \$60.5 |
| Harrahs NKC | 1,783 | 103.5 | \$130.7 | \$201 | \$148.4 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$171.9 | \$156 | \$192.9 |
| Subtotal KCMO | 8,094 | | \$472.0 | \$160 | \$525.7 |
| Greater KC Total | 12,344 | | \$702.1 | \$156 | \$797.2 |
| Greater Joplin Total | 9,463 | | \$222.4 | \$64 | \$239.9 |
| Greater Wichita Total | 6,632 | | \$230.4 | \$95 | \$256.0 |
| Total Casino Spendin | g: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$522.3 \$225.7 | \$193.1 | \$715.4 | |

^{*} Equates to Penn's projection of \$90.4mn in 2013 in then-year dollars.

Exhibit C-5: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee's 1400 Slots (&c) Match Penn's Projections in 2013

(Phase N)

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.2 | \$86 | \$25.2 |
| KCK Speedway | 3,000 | 102 | \$191.0 | \$174 | \$232.4 |
| KCK Stateline | | | | | |
| KCK Middle | | | | | |
| Camptown | 600 | 102 | \$22.5 | \$103 | \$22.5 |
| Penn Cherokee | 1,400 | 117 | \$68.2 | \$133 | \$78.0 * |
| Harrahs Mulvane | 2,000 | 104 | \$150.4 | \$206 | \$173.1 |
| Penn Wellington | | | | | |
| Marvel Wellington | | | . | • | |
| Dodge City | 800 | 112 | \$35.0 | \$120 | \$39.9 |
| Subtotal Kansas Taxable | 8,600 | | \$492.4 | \$157 | \$571.2 |
| KCK 7th Street | 450 | 78 | \$13.7 | \$84 | \$13.7 |
| 4 Northeast KS Natives | 3,293 | 117 | \$144.7 | \$120 | \$162.3 |
| Total Kansas | 12,343 | | \$650.8 | \$144 | \$747.2 |
| memo: Northeast Zone | 3,800 | | \$216.2 | \$156 | \$257.7 |
| memo: Southeast Zone | 2,000 | | \$90.8 | \$124 | \$100.5 |
| memo: South Central Zone | 2,000 | | \$150.4 | \$206 | \$173.1 |
| Argosy Riverside | 1,969 | 97.2 | \$113.3 | \$158 | \$123.9 |
| IOC KC | 1,330 | 80.9 | \$56.1 | \$116 | \$60.5 |
| Harrahs NKC | 1,783 | 103.5 | \$130.6 | \$201 | \$148.3 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$171.9 | \$156 | \$192.8 |
| _ | | | | | |
| Subtotal KCMO | 8,094 | | \$471.9 | \$160 | \$525.6 |
| Greater KC Total | 12,344 | | \$701.9 | \$156 | \$797.0 |
| Greater Joplin Total | 9,963 | | \$221.0 | \$61 | \$238.4 |
| Greater Wichita Total | 6,632 | | \$230.0 | \$95 | \$255.5 |
| Total Casino Spending | g: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$522.0 \$225.2 | \$192.6 | \$714.6 | |

^{*} Equates to Penn's projection of \$90.4mn in 2013 in then-year dollars.

D. "Low" Projections Penn Cherokee

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Exhibit D: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee "Low"

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 | \$25.3 |
| KCK Speedway KCK Stateline KCK Middle | 3,000 | 102 | \$191.1 | \$175 | \$232.6 |
| Camptown | 600 | 102 | \$23.1 | \$106 | \$23.1 |
| Penn Cherokee | 900 | 97 | \$19.0 | \$58 | \$23.2 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$144.5 | \$198 | \$166.6 |
| Dodge City | 800 | 112 | \$34.5 | \$118 | \$39.4 |
| Subtotal Kansas Taxable | 8,100 | | \$437.5 | \$148 | \$510.3 |
| KCK 7th Street | 450 | 78 | \$13.7 | \$84 | \$13.7 |
| 4 Northeast KS Natives | 3,293 | 117 | \$144.3 | \$120 | \$161.9 |
| Total Kansas | 11,843 | | \$595.6 | \$138 | \$685.9 |
| memo: Northeast Zone | 3,800 | | \$216.4 | \$156 | \$257.9 |
| memo: Southeast Zone | 1,500 | | \$42.1 | \$77 | \$46.4 |
| memo: South Central Zone | 2,000 | | \$144.5 | \$198 | \$166.6 |
| Argosy Riverside | 1,969 | 97.2 | \$113.4 | \$158 | \$124.0 |
| IOC KC | 1,330 | 80.9 | \$56.1 | \$116 | \$60.6 |
| Harrahs NKC | 1,783 | 103.5 | \$130.8 | \$201 | \$148.5 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$172.1 | \$157 | \$193.1 |
| Subtotal KCMO | 8,094 | | \$472.4 | \$160 | \$526.1 |
| Greater KC Total | 12,344 | | \$702.5 | \$156 | \$797.7 |
| Greater Joplin Total | 9,963 | | \$195.9 | \$54 | \$209.8 |
| Greater Wichita Total | 8,332 | | \$235.1 | \$77 | \$260.9 |
| Total Casino Spendii | ng: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$506.3 \$179.6 | \$206.1 | \$712.5 | |

E. "High" Projections Penn Cherokee

DRAFT

Exhibit E: Gaming Revenue Projections (\$mn / 2007\$)
Penn Cherokee "High"

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day | Total Win (\$mn) |
|---|---------|--------------------|--------------------|--------------|---------------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 | \$25.3 |
| KCK Speedway | 3,000 | 102 | \$191.7 | \$175 | \$233.3 |
| KCK Stateline | | | | | |
| KCK Middle | | | | | |
| Camptown | 600 | 102 | \$23.9 | \$109 | \$23.9 |
| Penn Cherokee | 900 | 107 | \$31.8 | \$97 | \$39.0 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$151.2 | \$207 | \$174.1 |
| Dodge City | 800 | 112 | \$35.1 | \$120 | \$40.0 |
| Subtotal Kansas Taxable | 8,100 | | \$459.1 | \$155 | \$535.6 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 | \$13.8 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.4 | \$121 | \$163.1 |
| Total Kansas | 11,843 | | \$618.2 | \$143 | \$712.4 |
| memo: Northeast Zone | 3,800 | | \$217.1 | \$157 | \$258.6 |
| memo: Southeast Zone | 1,500 | | \$55.7 | \$102 | \$62.9 |
| memo: South Central Zone | 2,000 | | \$151.2 | \$207 | \$174.1 |
| Argosy Riverside | 1,969 | 97.2 | \$113.7 | \$158 | \$124.3 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 | \$60.6 |
| Harrahs NKC | 1,783 | 103.5 | \$131.1 | \$202 | \$148.9 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$172.5 | \$157 | \$193.5 |
| _ | 0.004 | | Ф470 Б | #4.00 | ФБОТ О |
| Subtotal KCMO | 8,094 | | \$473.5 | \$160 | \$527.3 |
| Greater KC Total | 12,344 | | \$704.3 | \$156 | \$799.7 |
| Greater Joplin Total | 9,463 | | \$199.1 | \$58 | \$214.7 |
| Greater Wichita Total | 6,632 | | \$231.3 | \$96 | \$256.9 |
| Total Casino Spendi | ng: | to Kansas | to Others | Total KS | |
| from Kansas (\$mn) from Others (") | | \$518.0 \$194.5 | \$195.4 | \$713.4 | |

Detail for Slots Penn Cherokee

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A. "As Was" Projections / Slots Penn Cherokee

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Exhibit A-1: Slot Analysis in Brief (\$mn / 2007\$) "As Was" 2007 -- Before Any New Casinos Anywhere

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|--|---------|-------------------|--------------------|--------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington | | | | |
| Dodge City | | | | |
| Subtotal Kansas Taxable | 0 | | \$0.0 | |
| KCK 7th Street 4 Northeast KS Natives | 2,693 | 117 | \$167.8 | \$171 |
| Total Kansas | 2,693 | | \$167.8 | \$171 |
| memo: Northeast Zone memo: Southeast Zone memo: South Central Zone | | | | |
| Argosy Riverside | 1,969 | 97.2 | \$164.2 | \$228 |
| IOC KC | 1,523 | 78.9 | \$77.3 | \$139 |
| Harrahs NKC | 1,783 | 103.5 | \$175.4 | \$270 |
| Ameristar KC | 3,012 | 98.6 | \$222.5 | \$202 |
| Sugar Creek | | | | |
| Subtotal KCMO | 8,287 | | \$639.4 | \$211 |
| Greater KC Total | 8,287 | | \$639.4 | \$211 |
| Greater Joplin Total | 4,242 | | \$138.8 | \$90 |
| Greater Wichita Total | 3,632 | | \$112.3 | \$85 |
| Slot Spending in Total: | | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$124.5 \$43.3 | \$338.8 | \$463.3 |

Exhibit A-2: Slot Projections (\$mn / 2007\$) "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|---|---------|--------------------|--------------------|--------------|
| Woodlands | 800 | 95 | \$26.2 | \$90 |
| KCK Speedway | 3,000 | 102 | \$199.1 | \$182 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 104 | \$30.9 | \$141 |
| Penn Cherokee | | | | |
| Harrahs Mulvane | 2,000 | 104 | \$158.1 | \$217 |
| Penn Wellington | | | | |
| Marvel Wellington | | | | |
| Dodge City | 800 | 112 | \$35.7 | \$122 |
| Subtotal Kansas Taxable | 7,200 | | \$450.0 | \$171 |
| KCK 7th Street | | | | |
| 4 Northeast KS Natives | 2,693 | 117 | \$138.3 | \$141 |
| Total Kansas | 9,893 | | \$588.3 | \$163 |
| memo: Northeast Zone | 3,800 | | \$225.3 | \$162 |
| memo: Southeast Zone | 600 | | \$30.9 | \$141 |
| memo: South Central Zone | 2,000 | | \$158.1 | \$217 |
| Argosy Riverside | 1,969 | 97.2 | \$117.8 | \$164 |
| IOC KC | 1,523 | 78.9 | \$59.6 | \$107 |
| Harrahs NKC | 1,783 | 103.5 | \$135.7 | \$209 |
| Ameristar KC | 3,012 | 98.6 | \$178.0 | \$162 |
| Sugar Creek | | | | |
| Subtotal KCMO | 8,287 | | \$491.1 | \$162 |
| Greater KC Total | 12,087 | | \$716.4 | \$162 |
| Greater Joplin Total | 4,842 | | \$157.9 | \$89 |
| Greater Wichita Total | 5,632 | | \$234.3 | \$114 |
| Slot Spending in Total: | | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$454.3 \$134.0 | \$178.0 | \$632.3 |

Exhibit A-3: Slot Projections (\$mn / 2007\$) Penn Cherokee "As Was" 2007 (with New Kansas Facilities)

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|---------------------------------------|---------|--------------------|--------------------|--------------|
| Woodlands | 800 | 95 | \$26.2 | \$90 |
| KCK Speedway | 3,000 | 102 | \$198.8 | \$182 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 102 | \$28.0 | \$128 |
| Penn Cherokee | 900 | 102 | \$41.3 | \$126 |
| Harrahs Mulvane | 2,000 | 104 | \$158.1 | \$217 |
| Penn Wellington | | | | |
| Marvel Wellington | 900 | 440 | ¢ 25.7 | # 400 |
| Dodge City | 800 | 112 | \$35.7 | \$122 |
| Subtotal Kansas Taxable | 8,100 | | \$488.1 | \$165 |
| KCK 7th Street | | | | |
| 4 Northeast KS Natives | 2,693 | 117 | \$138.2 | \$141 |
| Total Kansas | 10,793 | | \$626.3 | \$159 |
| memo: Northeast Zone | 3,800 | | \$225.0 | \$162 |
| memo: Southeast Zone | 1,500 | | \$69.4 | \$127 |
| memo: South Central Zone | 2,000 | | \$158.1 | \$217 |
| Argosy Riverside | 1,969 | 97.2 | \$117.6 | \$164 |
| IOC KC | 1,523 | 78.9 | \$59.6 | \$107 |
| Harrahs NKC | 1,783 | 103.5 | \$135.6 | \$208 |
| Ameristar KC | 3,012 | 98.6 | \$177.7 | \$162 |
| Sugar Creek | | | | |
| Subtotal KCMO | 8,287 | | \$490.5 | \$162 |
| Greater KC Total | 12,087 | | \$715.5 | \$162 |
| Greater Joplin Total | 5,742 | | \$180.5 | \$86 |
| Greater Wichita Total | 5,632 | | \$234.5 | \$114 |
| Slot Spending in Total | : | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$459.2 \$167.1 | \$174.5 | \$633.7 |

B. Baseline (Likely Future) Projections Penn Cherokee / Slots

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Exhibit B-1: Slot Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|---|---------|-------------------|--------------------|--------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City | | | | |
| Subtotal Kansas Taxable | 0 | | \$0.0 | |
| KCK 7th Street 4 Northeast KS Natives | 3,293 | 117 | \$174.0 | \$145 |
| Total Kansas | 3,293 | | \$174.0 | \$145 |
| memo: Northeast Zone memo: Southeast Zone memo: South Central Zone | | | | |
| Argosy Riverside | 1,969 | 97.2 | \$162.2 | \$226 |
| IOC KC | 1,330 | 80.9 | \$75.1 | \$155 |
| Harrahs NKC | 1,783 | 103.5 | \$172.9 | \$266 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$219.4 | \$200 |
| Subtotal KCMO | 8,094 | | \$629.5 | \$213 |
| Greater KC Total | 8,094 | | \$629.5 | \$213 |
| Greater Joplin Total | 7,963 | | \$177.3 | \$61 |
| Greater Wichita Total | 4,632 | | \$114.1 | \$67 |
| Slot Spending in Total: | | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$125.6 \$48.5 | \$341.4 | \$467.0 |

Exhibit B-2: Slot Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere AND KS

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|--------------------------------------|---------|--------------------|--------------------|--------------|
| Woodlands | 800 | 95 | \$25.4 | \$87 |
| KCK Speedway | 3,000 | 102 | \$191.9 | \$175 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 104 | \$26.1 | \$119 |
| Penn Cherokee | | | | |
| Harrahs Mulvane | 2,000 | 104 | \$151.2 | \$207 |
| Penn Wellington | | | | |
| Marvel Wellington | | | . | |
| Dodge City | 800 | 112 | \$35.1 | \$120 |
| Subtotal Kansas Taxable | 7,200 | | \$429.6 | \$163 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.5 | \$121 |
| Total Kansas | 10,943 | | \$588.9 | \$147 |
| memo: Northeast Zone | 3,800 | | \$217.3 | \$157 |
| memo: Southeast Zone | 600 | | \$26.1 | \$119 |
| memo: South Central Zone | 2,000 | | \$151.2 | \$207 |
| Argosy Riverside | 1,969 | 97.2 | \$113.8 | \$158 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 |
| Harrahs NKC | 1,783 | 103.5 | \$131.3 | \$202 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$172.7 | \$157 |
| Subtotal KCMO | 8,094 | | \$474.0 | \$160 |
| Greater KC Total | 12,344 | | \$705.1 | \$156 |
| Greater Joplin Total | 8,563 | | \$190.4 | \$61 |
| Greater Wichita Total | 6,632 | | \$231.0 | \$95 |
| Slot Spending in Total: | | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others(") | | \$449.2 \$139.7 | \$183.7 | \$633.0 |

Exhibit B-2A: Detail for Sources of Consumer Slot Spending (\$000)

Baseline Before Any Casinos in Southeastern Zone

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|-----------------------|---------------------|-----------------------|------------|--------|---------------------|-----------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 7,200 | 800 95 \$87 | 3,000 102 \$175 | | | 600 104 \$119 | | 2,000 104 \$203 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | \$12,526 329,528 | \$376 \$15,919 | \$3,464 \$127,693 | | | \$668 \$17,569 | | \$4,831 \$139,434 | | | \$3,187 \$28,913 |
| Kansas Total | \$342,054 | \$16,295 | \$131,156 | \$0 | \$0 | \$18,237 | \$0 | \$144,265 | \$0 | \$0 | \$32,100 |
| Missouri Tourists Missouri Locals | \$9,427 64,097 | \$669 \$8,161 | \$6,469 \$50,341 | | | \$1,291 \$5,595 | | \$946 \$0 | | | \$53 \$0 |
| Missouri Total | \$73,524 | \$8,830 | \$56,810 | \$0 | \$0 | \$6,886 | \$0 | \$946 | \$0 | \$0 | \$53 |
| Okla + Ark Tourists Okla + Ark Locals | \$4,263 1,627 | \$24 \$0 | \$600 \$0 | | | \$519 \$387 | | \$1,852 \$798 | | | \$1,267 \$442 |
| Okla + Ark Total | \$5,890 | \$24 | \$600 | \$0 | \$0 | \$907 | \$0 | \$2,649 | \$0 | \$0 | \$1,710 |
| Iowa | \$1,448 | \$93 | \$1,308 | \$0 | \$0 | \$9 | \$0 | \$31 | \$0 | \$0 | \$7 |
| Nebraska | \$2,965 | \$88 | \$1,408 | \$0 | \$0 | \$10 | \$0 | \$563 | \$0 | \$0 | \$896 |
| Other Near | \$1,106 | \$28 | \$662 | \$0 | \$0 | \$23 | \$0 | \$87 | \$0 | \$0 | \$306 |
| Frontage Traffic | \$2,665 | | | | | | | \$2,665 | | | |
| Total All Sources | \$429,642 | \$25,358 | \$191,936 | \$0 | \$0 | \$26,072 | \$0 | \$151,205 | \$0 | \$0 | \$35,071 |
| total Tourists total locals | \$34,390 \$395,251 | \$1,279 \$24,079 | \$13,902 \$178,033 | | | \$2,520 \$23,552 | | \$10,974 \$140,231 | | | \$5,716 \$29,355 |

Note: Totals may not add due to rounding.

Exhibit B-3: Projection in Brief (\$mn / 2007\$) Penn Cherokee Slots Baseline

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|---|---------|--------------------|--------------------|--------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 |
| KCK Speedway | 3,000 | 102 | \$191.8 | \$175 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 102 | \$24.1 | \$110 |
| Penn Cherokee | 900 | 102 | \$26.1 | \$79 |
| Harrahs Mulvane | 2,000 | 104 | \$151.3 | \$207 |
| Penn Wellington | | | | |
| Marvel Wellington Dodge City | 800 | 112 | \$35.1 | \$120 |
| Douge City | | 112 | φ33.1 | Ψ120 |
| Subtotal Kansas Taxable | 8,100 | | \$453.8 | \$153 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.5 | \$121 |
| Total Kansas | 11,843 | | \$613.0 | \$142 |
| memo: Northeast Zone | 3,800 | | \$217.2 | \$157 |
| memo: Southeast Zone | 1,500 | | \$50.2 | \$92 |
| memo: South Central Zone | 2,000 | | \$151.3 | \$207 |
| Argosy Riverside | 1,969 | 97.2 | \$113.7 | \$158 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 |
| Harrahs NKC | 1,783 | 103.5 | \$131.2 | \$202 |
| Ameristar KC | 3,012 | 98.6 | \$172.6 | \$157 |
| Sugar Creek | | | | |
| Subtotal KCMO | 8,094 | | \$473.8 | \$160 |
| Greater KC Total | 12,344 | | \$704.7 | \$156 |
| Greater Joplin Total | 9,463 | | \$195.9 | \$57 |
| Greater Wichita Total | 6,632 | | \$231.4 | \$96 |
| Slot Spending in Total | : | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$452.6 \$160.4 | \$180.1 | \$632.7 |

Exhibit B-3A: Detail for Sources of Consumer Slot Spending (\$000)

Penn Cherokee Slots Baseline

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|-----------------------|---------------------|-----------------------|------------|---------|---------------------|---------------------|-----------------------|-------------|------------|---------------------|
| Number of Slots Power Rating Win/Slot/Day | 8,100 | 800 95 \$87 | 3,000 102 \$175 | | | 600 102 \$110 | 900 102 \$79 | 2,000 104 \$204 | | | 800 112 \$120 |
| Kansas Tourists Kansas Locals | \$13,131 332,280 | \$376 \$15,915 | \$3,466 \$127,666 | | | \$594 \$16,647 | \$672 \$3,588 | \$4,832 \$139,546 | | | \$3,190 \$28,919 |
| Kansas Total | \$345,411 | \$16,292 | \$131,131 | \$0 | \$0 | \$17,241 | \$4,260 | \$144,378 | \$0 | \$0 | \$32,109 |
| Missouri Tourists Missouri Locals | \$10,620 77,543 | \$663 \$8,157 | \$6,400 \$50,322 | | | \$1,140 \$4,853 | \$1,442 \$14,210 | \$923 \$0 | | | \$52 \$0 |
| Missouri Total | \$88,163 | \$8,821 | \$56,722 | \$0 | \$0 | \$5,994 | \$15,652 | \$923 | \$0 | \$0 | \$52 |
| Okla + Ark Tourists Okla + Ark Locals | \$5,258 4,499 | \$25 \$0 | \$613 \$0 | | | \$474 \$360 | \$999 \$2,894 | \$1,877 \$802 | | | \$1,271 \$443 |
| Okla + Ark Total | \$9,757 | \$25 | \$613 | \$0 | \$0 | \$833 | \$3,894 | \$2,678 | \$0 | \$0 | \$1,714 |
| Iowa | \$1,459 | \$93 | \$1,308 | \$0 | \$0 | \$8 | \$12 | \$31 | \$0 | \$0 | \$7 |
| Nebraska | \$2,976 | \$88 | \$1,408 | \$0 | \$0 | \$9 | \$13 | \$563 | \$0 | \$0 | \$896 |
| Other Near | \$1,152 | \$28 | \$662 | \$0 | \$0 | \$20 | \$50 | \$87 | \$0 | \$0 | \$306 |
| Frontage Traffic | \$4,866 | | | | | | \$2,201 | \$2,665 | | | |
| Total All Sources | \$453,775 | \$25,346 | \$191,835 | \$0 | \$0 | \$24,105 | \$26,082 | \$151,324 | \$0 | \$0 | \$35,083 |
| total Tourists total locals | \$39,453 \$414,322 | \$1,274 \$24,073 | \$13,847 \$177,988 | | | \$2,245 \$21,860 | \$5,389 \$20,693 | \$10,976 \$140,347 | | | \$5,721 \$29,361 |

Note: Totals may not add due to rounding.

C. Comparative Projections / Slots Penn Cherokee

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Exhibit C-1: Slot Projections (\$mn / 2007\$) Penn Cherokee Without Camptown

| Ga | aming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|----|---------------------------------------|---------|--------------------|--------------------|--------------|
| | Woodlands | 800 | 95 | \$25.4 | \$87 |
| | KCK Speedway | 3,000 | 102 | \$192.1 | \$175 |
| | KCK Stateline | | | | |
| | KCK Middle | | | | |
| | Camptown | | | | |
| | Penn Cherokee | 900 | 102 | \$27.0 | \$82 |
| | Harrahs Mulvane | 2,000 | 104 | \$151.5 | \$208 |
| | Penn Wellington | | | | |
| | Marvel Wellington | 000 | 440 | 005.4 | 0.100 |
| | Dodge City | 800 | 112 | \$35.1 | \$120 |
| | Subtotal Kansas Taxable | 7,500 | | \$431.1 | \$157 |
| | KCK 7th Street | 450 | 78 | \$13.8 | \$84 |
| | 4 Northeast KS Natives | 3,293 | 117 | \$145.6 | \$121 |
| | Total Kansas | 11,243 | | \$590.4 | \$144 |
| | memo: Northeast Zone | 3,800 | | \$217.5 | \$157 |
| | memo: Southeast Zone | 900 | | \$27.0 | \$82 |
| | memo: South Central Zone | 2,000 | | \$151.5 | \$208 |
| | Argosy Riverside | 1,969 | 97.2 | \$113.8 | \$158 |
| | IOC KC | 1,330 | 80.9 | \$56.3 | \$116 |
| | Harrahs NKC | 1,783 | 103.5 | \$131.4 | \$202 |
| | Ameristar KC | 3,012 | 98.6 | \$172.8 | \$157 |
| | Sugar Creek | | | | |
| | Subtotal KCMO | 8,094 | | \$474.3 | \$161 |
| | Greater KC Total | 12,344 | | \$705.6 | \$157 |
| | Greater Joplin Total | 8,863 | | \$176.4 | \$55 |
| | Greater Wichita Total | 6,632 | | \$231.6 | \$96 |
| | Slot Spending in Total: | | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) from Others (") | | \$436.4 \$154.0 | \$182.6 | \$619.0 |

Exhibit C-2: Slot Projections (\$mn / 2007\$) Penn Cherokee with 1,400 Slots (and Hotel etc.)

| Gam | ing Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|-----|--|---------|--------------------|--------------------|--------------|
| W | oodlands | 800 | 95 | \$25.3 | \$87 |
| K | CK Speedway | 3,000 | 102 | \$191.6 | \$175 |
| K | CK Stateline | | | | |
| KC | CK Middle | | | | |
| Ca | amptown | 600 | 102 | \$23.6 | \$108 |
| Pe | enn Cherokee | 1,400 | 102 | \$37.0 | \$72 |
| Pe | arrahs Mulvane enn Wellington arvel Wellington | 2,000 | 104 | \$151.0 | \$207 |
| | odge City | 800 | 112 | \$35.0 | \$120 |
| Su | ubtotal Kansas Taxable | 8,600 | | \$463.6 | \$148 |
| KC | CK 7th Street | 450 | 78 | \$13.8 | \$84 |
| 4 I | Northeast KS Natives | 3,293 | 117 | \$145.2 | \$121 |
| To | otal Kansas | 12,343 | | \$622.6 | \$138 |
| n | nemo: Northeast Zone | 3,800 | | \$216.9 | \$156 |
| n | nemo: Southeast Zone | 2,000 | | \$60.6 | \$83 |
| n | nemo: South Central Zone | 2,000 | | \$151.0 | \$207 |
| Ar | gosy Riverside | 1,969 | 97.2 | \$113.6 | \$158 |
| | C KC | 1,330 | 80.9 | \$56.2 | \$116 |
| | arrahs NKC | 1,783 | 103.5 | \$131.1 | \$201 |
| | neristar KC ugar Creek | 3,012 | 98.6 | \$172.4 | \$157 |
| Su | ubtotal KCMO | 8,094 | | \$473.2 | \$160 |
| G | Greater KC Total | 12,344 | | \$703.9 | \$156 |
| G | Greater Joplin Total | 9,963 | | \$200.9 | \$55 |
| G | Greater Wichita Total | 6,632 | | \$230.9 | \$95 |
| | Slot Spending in Total: | | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) from Others (") | | \$453.7 \$168.9 | \$179.0 | \$632.7 |

Exhibit C-3: Slot Projections (\$mn / 2007\$) Penn Cherokee's 900 Slots Match Penn's Projections in 2011

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|---|---------|--------------------|--------------------|--------------|
| Woodlands | 800 | 95 | \$25.3 | \$87 |
| KCK Speedway | 3,000 | 102 | \$191.5 | \$175 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 102 | \$23.4 | \$107 |
| Penn Cherokee | 900 | 116 | \$45.5 | |
| Harrahs Mulvane | 2,000 | 104 | \$151.1 | \$207 |
| Penn Wellington | | | | |
| Marvel Wellington | 000 | 440 | 005 4 | # 400 |
| Dodge City | 800 | 112 | \$35.1 | \$120 |
| Subtotal Kansas Taxable | 8,100 | | \$471.8 | \$160 |
| KCK 7th Street | 450 | 78 | \$13.8 | \$84 |
| 4 Northeast KS Natives | 3,293 | 117 | \$145.2 | \$121 |
| Total Kansas | 11,843 | | \$630.7 | \$146 |
| memo: Northeast Zone | 3,800 | | \$216.8 | \$156 |
| memo: Southeast Zone | 1,500 | | \$68.9 | \$126 |
| memo: South Central Zone | 2,000 | | \$151.1 | \$207 |
| Argosy Riverside | 1,969 | 97.2 | \$113.5 | \$158 |
| IOC KC | 1,330 | 80.9 | \$56.2 | \$116 |
| Harrahs NKC | 1,783 | 103.5 | \$131.0 | \$201 |
| Ameristar KC | 3,012 | 98.6 | \$172.3 | \$157 |
| Sugar Creek | | | | |
| Subtotal KCMO | 8,094 | | \$473.0 | \$160 |
| Greater KC Total | 12,344 | | \$703.5 | \$156 |
| Greater Joplin Total | 9,463 | | \$207.4 | \$60 |
| Greater Wichita Total | 6,632 | | \$231.0 | \$95 |
| Slot Spending in Total: | : | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$454.8 \$176.0 | \$178.8 | \$633.6 |

^{*} Equates to Penn's projection of \$50.2mn in 2011 in then-year dollars.

Exhibit C-4: Slot Projections (\$mn / 2007\$) Penn Cherokee's 900 Slots Match Penn's Projections in 2013

| Gaming Facility / Loca | # Slots tion: | Power Rating | Slot Win (\$mn) | win/slot/day |
|------------------------------------|------------------|--------------------|--------------------|--------------|
| Woodlands | 800 | 95 | \$25.3 | \$86 |
| KCK Speedway | 3,000 | 102 | \$191.0 | \$174 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 102 | \$22.6 | \$103 |
| Penn Cherokee | 900 | 126 | \$68.2 | |
| Harrahs Mulvane Penn Wellington | 2,000 | 104 | \$150.7 | \$206 |
| Marvel Wellington | | | | |
| Dodge City | 800 | 112 | \$35.0 | \$120 |
| Subtotal Kansas Taxab | le 8,100 | | \$492.9 | \$167 |
| KCK 7th Street | 450 | 78 | \$13.7 | \$84 |
| 4 Northeast KS Natives | 3,293 | 117 | \$144.9 | \$121 |
| Total Kansas | 11,843 | | \$651.5 | \$151 |
| memo: Northeast Zor | e 3,800 | | \$216.3 | \$156 |
| memo: Southeast Zor | ne 1,500 | | \$90.8 | \$166 |
| memo: South Central | Zone 2,000 | | \$150.7 | \$206 |
| Argosy Riverside | 1,969 | 97.2 | \$113.3 | \$158 |
| IOC KC | 1,330 | 80.9 | \$56.1 | \$116 |
| Harrahs NKC | 1,783 | 103.5 | \$130.7 | \$201 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$171.9 | \$156 |
| _ | | | | • |
| Subtotal KCMO | 8,094 | | \$472.0 | \$160 |
| Greater KC Total | 12,344 | | \$702.1 | \$156 |
| Greater Joplin Total | 9,463 | | \$222.4 | \$64 |
| Greater Wichita Total | 6,632 | | \$230.4 | \$95 |
| Slot Spending | in Total: | to Kansas | to Others | Total KS |
| from Kansas from Others | , | \$457.3 \$194.2 | \$177.5 | \$634.8 |

^{*} Equates to Penn's projection of \$79.1mn in 2013 in then-year dollars.

Exhibit C-5: Slot Projections (\$mn / 2007\$) Penn Cherokee's 1400 Slots Match Penn's Projections in 2013

| Gaming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|---|----------------|--------------------|--------------------|------------------|
| Woodlands | 800 | 95 | \$25.2 | \$86 |
| KCK Speedway | 3,000 | 102 | \$191.0 | \$174 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | 600 | 102 | \$22.5 | \$103 |
| Penn Cherokee Harrahs Mulvane | 1,400 2,000 | 117 104 | \$68.2 \$150.4 | * \$133 \$206 |
| Penn Wellington | 2,000 | 104 | Φ130.4 | φ206 |
| Marvel Wellington | | | | |
| Dodge City | 800 | 112 | \$35.0 | \$120 |
| Subtotal Kansas Taxable | 8,600 | | \$492.4 | \$157 |
| KCK 7th Street | 450 | 78 | \$13.7 | \$84 |
| 4 Northeast KS Natives | 3,293 | 117 | \$144.7 | \$120 |
| Total Kansas | 12,343 | | \$650.8 | \$144 |
| memo: Northeast Zone | 3,800 | | \$216.2 | \$156 |
| memo: Southeast Zone | 2,000 | | \$90.8 | \$124 |
| memo: South Central Zone | 2,000 | | \$150.4 | \$206 |
| Argosy Riverside | 1,969 | 97.2 | \$113.3 | \$158 |
| IOC KC | 1,330 | 80.9 | \$56.1 | \$116 |
| Harrahs NKC | 1,783 | 103.5 | \$130.6 | \$201 |
| Ameristar KC Sugar Creek | 3,012 | 98.6 | \$171.9 | \$156 |
| Subtotal KCMO | 8,094 | | \$471.9 | \$160 |
| Greater KC Total | 12,344 | | \$701.9 | \$156 |
| Greater Joplin Total | 9,963 | | \$221.0 | \$61 |
| Greater Wichita Total | 6,632 | | \$230.0 | \$95 |
| Slot Spending in Tot | tal: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$457.0 \$193.8 | \$177.1 | \$634.2 |

^{*} Equates to Penn's projection of \$79.1mn in 2013 in then-year dollars.

D. "Low" Projections / Slots Penn Cherokee

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Exhibit D: Projection in Brief (\$mn / 2007\$) Penn Cherokee Slots "Low"

| Ga | ming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|----|---|---------|--------------------|--------------------|--------------|
| | Woodlands | 800 | 95 | \$25.3 | \$87 |
| | KCK Speedway | 3,000 | 102 | \$191.1 | \$175 |
| | KCK Stateline | | | | |
| | KCK Middle | | | | |
| | Camptown | 600 | 102 | \$23.1 | \$106 |
| | Penn Cherokee | 900 | 97 | \$19.0 | \$58 |
| | Harrahs Mulvane | 2,000 | 104 | \$144.5 | \$198 |
| | Penn Wellington | | | | |
| | Marvel Wellington | 000 | 440 | ФО 4 Б | C440 |
| | Dodge City | 800 | 112 | \$34.5 | \$118 |
| | Subtotal Kansas Taxable | 8,100 | | \$437.5 | \$148 |
| | KCK 7th Street | 450 | 78 | \$13.7 | \$84 |
| | 4 Northeast KS Natives | 3,293 | 117 | \$144.3 | \$120 |
| | Total Kansas | 11,843 | | \$595.6 | \$138 |
| | memo: Northeast Zone | 3,800 | | \$216.4 | \$156 |
| | memo: Southeast Zone | 1,500 | | \$42.1 | \$77 |
| | memo: South Central Zone | 2,000 | | \$144.5 | \$198 |
| | Argosy Riverside | 1,969 | 97.2 | \$113.4 | \$158 |
| | IOC KC | 1,330 | 80.9 | \$56.1 | \$116 |
| | Harrahs NKC | 1,783 | 103.5 | \$130.8 | \$201 |
| | Ameristar KC | 3,012 | 98.6 | \$172.1 | \$157 |
| | Sugar Creek | | | | |
| | Subtotal KCMO | 8,094 | | \$472.4 | \$160 |
| | Greater KC Total | 12,344 | | \$702.5 | \$156 |
| | Greater Joplin Total | 9,963 | | \$195.9 | \$54 |
| | Greater Wichita Total | 8,332 | | \$235.1 | \$77 |
| | Slot Spending in Total: | | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) from Others (") | | \$442.7 \$152.9 | \$189.4 | \$632.1 |

E. "High" Projections / Slots Penn Cherokee

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Exhibit E: Projection in Brief (\$mn / 2007\$) Penn Cherokee Slots "High"

| Ga | aming Facility / Location: | # Slots | Power Rating | Slot Win (\$mn) | win/slot/day |
|----|---|---------|--------------------|--------------------|--------------|
| | Woodlands | 800 | 95 | \$25.3 | \$87 |
| | KCK Speedway KCK Stateline KCK Middle | 3,000 | 102 | \$191.7 | \$175 |
| | Camptown | 600 | 102 | \$23.9 | \$109 |
| | Penn Cherokee | 900 | 107 | \$31.8 | \$97 |
| | Harrahs Mulvane Penn Wellington Marvel Wellington | 2,000 | 104 | \$151.2 | \$207 |
| | Dodge City | 800 | 112 | \$35.1 | \$120 |
| | Subtotal Kansas Taxable | 8,100 | | \$459.1 | \$155 |
| | KCK 7th Street | 450 | 78 | \$13.8 | \$84 |
| | 4 Northeast KS Natives | 3,293 | 117 | \$145.4 | \$121 |
| | Total Kansas | 11,843 | | \$618.2 | \$143 |
| | memo: Northeast Zone | 3,800 | | \$217.1 | \$157 |
| | memo: Southeast Zone | 1,500 | | \$55.7 | \$102 |
| | memo: South Central Zone | 2,000 | | \$151.2 | \$207 |
| | Argosy Riverside | 1,969 | 97.2 | \$113.7 | \$158 |
| | IOC KC | 1,330 | 80.9 | \$56.2 | \$116 |
| | Harrahs NKC | 1,783 | 103.5 | \$131.1 | \$202 |
| | Ameristar KC Sugar Creek | 3,012 | 98.6 | \$172.5 | \$157 |
| | Subtotal KCMO | 8,094 | | \$473.5 | \$160 |
| | Greater KC Total | 12,344 | | \$704.3 | \$156 |
| | Greater Joplin Total | 9,463 | | \$199.1 | \$58 |
| | Greater Wichita Total | 6,632 | | \$231.3 | \$96 |
| | Slot Spending in Total: | | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) from Others (") | | \$453.3 \$165.0 | \$179.7 | \$633.0 |

Detail for Tables Penn Cherokee

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A. "As Was" Projections / Tables Penn Cherokee

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Exhibit A-1: Table Analysis in Brief (\$mn / 2007\$) "As Was" 2007 -- Before Any New Casinos Anywhere

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|---|----------------------|------------------------------|-------------------------------------|--------------------------------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City | | | | |
| Subtotal Kansas Taxable | 0 | | \$0.0 | |
| KCK 7th Street 4 Northeast KS Natives Total Kansas | 59 59 | 111 | \$27.3 \$27.3 | \$1,269 \$1,269 |
| memo: Northeast Zone memo: Southeast Zone memo: South Central Zone | | | , | ¥ :,=== |
| Argosy Riverside IOC KC Harrahs NKC Ameristar KC Sugar Creek | 39 23 48 90 | 87.3 70.2 95.3 86.5 | \$17.8 \$6.5 \$26.9 \$30.1 | \$1,253 \$777 \$1,534 \$916 |
| Subtotal KCMO | 200 | | \$81.3 | \$1,114 |
| Greater KC Total Greater Joplin Total Greater Wichita Total | 200 49 21 | | \$81.3 \$6.9 \$3.9 | \$1,114 \$384 \$511 |
| Table Spending in Tota | l: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$20.6 \$6.7 | \$38.5 | \$59.2 |

Exhibit A-2: Table Projections (\$mn / 2007\$) "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|---|--------|------------------|-------------------|-------------|
| Woodlands | | | | |
| KCK Speedway | 100 | 102 | \$43.1 | \$1,180 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | | | | |
| Penn Cherokee | | | | |
| Harrahs Mulvane | 50 | 98 | \$24.1 | \$1,322 |
| Penn Wellington | | | | |
| Marvel Wellington | 20 | 100 | የ E O | ተeoo |
| Dodge City | 20 | 100 | \$5.0 | \$682 |
| Subtotal Kansas Taxable | 170 | | \$72.2 | \$1,163 |
| KCK 7th Street | | | | |
| 4 Northeast KS Natives | 59 | 111 | \$18.2 | \$847 |
| Total Kansas | 229 | | \$90.4 | \$1,082 |
| memo: Northeast Zone | 100 | | \$43.1 | \$1,180 |
| memo: Southeast Zone | | | | |
| memo: South Central Zone | 50 | | \$24.1 | \$1,322 |
| Argosy Riverside | 39 | 87.3 | \$10.9 | \$762 |
| IOC KC | 23 | 70.2 | \$4.5 | \$535 |
| Harrahs NKC | 48 | 95.3 | \$18.3 | \$1,043 |
| Ameristar KC | 90 | 86.5 | \$21.6 | \$657 |
| Sugar Creek | | | | |
| Subtotal KCMO | 200 | | \$55.2 | \$756 |
| Greater KC Total | 300 | | \$98.3 | \$898 |
| Greater Joplin Total | 49 | | \$6.3 | \$351 |
| Greater Wichita Total | 71 | | \$26.7 | \$1,031 |
| Table Spending in Tota | l: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$64.6 \$25.8 | \$15.5 | \$80.1 |

Exhibit A-3: Table Projections (\$mn / 2007\$) Penn Cherokee "As Was" 2007 (with New Kansas Facilities)

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--------------------------------------|--------|------------------|-------------------|---------------|
| Woodlands KCK Speedway | 100 | 102 | \$42.1 | \$1,153 |
| KCK Stateline | 100 | 102 | Ψ42.1 | ψ1,133 |
| KCK Middle | | | | |
| Camptown Penn Cherokee | 30 | 90 | \$8.6 | \$782 |
| Harrahs Mulvane | 50 | 98 | \$23.6 | \$1,294 |
| Penn Wellington | | | Ψ=0.0 | 4.,20. |
| Marvel Wellington | | | | |
| Dodge City | 20 | 100 | \$5.0 | \$680 |
| Subtotal Kansas Taxable | 200 | | \$79.2 | \$1,085 |
| KCK 7th Street | | | | |
| 4 Northeast KS Natives | 59 | 111 | \$17.9 | \$830 |
| Total Kansas | 259 | | \$97.1 | \$1,027 |
| memo: Northeast Zone | 100 | | \$42.1 | \$1,153 |
| memo: Southeast Zone | 30 | | \$8.6 | \$782 |
| memo: South Central Zone | 50 | | \$23.6 | \$1,294 |
| Argosy Riverside | 39 | 87.3 | \$10.7 | \$750 |
| IOC KC | 23 | 70.2 | \$4.5 | \$531 |
| Harrahs NKC | 48 | 95.3 | \$17.9 | \$1,022 |
| Ameristar KC Sugar Creek | 90 | 86.5 | \$21.2 | \$646 |
| Subtotal KCMO | 200 | | \$54.3 | \$743 |
| Greater KC Total | 300 | | \$96.3 | \$880 |
| Greater Joplin Total | 79 | | \$14.5 | \$502 |
| Greater Wichita Total | 71 | | \$26.1 | \$1,007 |
| Table Spending in Tot | al: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$65.5 \$31.6 | \$14.9 | \$80.3 |

B. Baseline (Likely Future) Projections Penn Cherokee

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Exhibit B-1: Table Projections (\$mn / 2007\$) Baseline Before Any New Casinos in Kansas

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|---|--------|-----------------|-------------------|-------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City | | | | |
| Subtotal Kansas Taxable | 0 | | \$0.0 | |
| KCK 7th Street 4 Northeast KS Natives | 59 | 111 | \$26.4 | \$1,224 |
| Total Kansas | 59 | | \$26.4 | \$1,224 |
| memo: Northeast Zone memo: Southeast Zone memo: South Central Zone | | | | |
| Argosy Riverside | 39 | 87.3 | \$17.6 | \$1,238 |
| IOC KC | 23 | 70.2 | \$6.5 | \$773 |
| Harrahs NKC | 48 | 95.3 | \$26.5 | \$1,510 |
| Ameristar KC | 90 | 86.5 | \$29.7 | \$903 |
| Sugar Creek | | | | |
| Subtotal KCMO | 200 | | \$80.2 | \$1,099 |
| Greater KC Total | 200 | | \$80.2 | \$1,099 |
| Greater Joplin Total | 104 | | \$9.5 | \$251 |
| Greater Wichita Total | 35 | | \$4.4 | \$346 |
| Table Spending in Tot | al: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$19.9 \$6.5 | \$39.6 | \$59.5 |

Exhibit B-2: Table Projections (\$mn / 2007\$) Baseline Before Any Casino in Southeastern Zone

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--|----------------------|------------------------------|-------------------------------------|------------------------------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle | 100 | 102 | \$42.5 | \$1,164 |
| Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington | 50 | 98 | \$23.3 | \$1,276 |
| Dodge City | 20 | 100 | \$4.9 | \$678 |
| Subtotal Kansas Taxable | 170 | | \$70.7 | \$1,139 |
| KCK 7th Street 4 Northeast KS Natives | 59 | 111 | \$18.0 | \$835 |
| Total Kansas | 229 | | \$88.7 | \$1,061 |
| memo: Northeast Zone memo: Southeast Zone | 100 | | \$42.5 | \$1,164 |
| memo: South Central Zone | 50 | | \$23.3 | \$1,276 |
| Argosy Riverside IOC KC Harrahs NKC Ameristar KC Sugar Creek | 39 23 48 90 | 87.3 70.2 95.3 86.5 | \$10.7 \$4.5 \$18.1 \$21.4 | \$755 \$533 \$1,030 \$651 |
| Subtotal KCMO | 200 | | \$54.6 | \$748 |
| Greater KC Total Greater Joplin Total Greater Wichita Total | 300 104 85 | | \$97.1 \$8.8 \$26.2 | \$887 \$231 \$845 |
| Table Spending in Tota | l: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others(") | | \$64.1 \$24.6 | \$16.4 | \$80.5 |

Exhibit B-2A: Detail for Sources of Consumer Table Spending (\$000)

Baseline Before Any Casinos in Southeastern Zone

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|---------------------|----------|-----------------------|------------|--------|----------|-----------|---------------------|-------------|------------|--------------------|
| Number of Tables Power Rating Win/Table/Day | 170 | | 100 102 \$1,164 | | | | | 50 98 \$1,261 | | | 20 100 \$678 |
| Kansas Tourists Kansas Locals | \$2,603 49,110 | | \$1,262 \$25,167 | | | | | \$879 \$20,293 | | | \$462 \$3,650 |
| Kansas Total | \$51,713 | \$0 | \$26,430 | \$0 | \$0 | \$0 | \$0 | \$21,172 | \$0 | \$0 | \$4,112 |
| Missouri Tourists Missouri Locals | \$2,610 12,164 | | \$2,346 \$12,164 | | | | | \$256 \$0 | | | \$8 \$0 |
| Missouri Total | \$14,774 | \$0 | \$14,510 | \$0 | \$0 | \$0 | \$0 | \$256 | \$0 | \$0 | \$8 |
| Okla + Ark Tourists Okla + Ark Locals | \$1,722 497 | | \$478 \$0 | | | | | \$975 \$444 | | | \$269 \$53 |
| Okla + Ark Total | \$2,219 | \$0 | \$478 | \$0 | \$0 | \$0 | \$0 | \$1,419 | \$0 | \$0 | \$322 |
| Iowa | \$404 | \$0 | \$399 | \$0 | \$0 | \$0 | \$0 | \$5 | \$0 | \$0 | \$1 |
| Nebraska | \$721 | \$0 | \$475 | \$0 | \$0 | \$0 | \$0 | \$103 | \$0 | \$0 | \$142 |
| Other Near | \$606 | \$0 | \$184 | \$0 | \$0 | \$0 | \$0 | \$59 | \$0 | \$0 | \$362 |
| Frontage Traffic | \$266 | | | | | | | \$266 | | | |
| Total All Sources | \$70,701 | \$0 | \$42,474 | \$0 | \$0 | \$0 | \$0 | \$23,281 | \$0 | \$0 | \$4,947 |
| total Tourists total locals | \$8,930 \$61,771 | | \$5,143 \$37,331 | | | | | \$2,543 \$20,737 | | | \$1,244 \$3,703 |

Note: Totals may not add due to rounding.

Exhibit B-3: Table Projections (\$mn / 2007\$) Penn Cherokee Baseline

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--|--------|------------------|-------------------|-------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown | 100 | 102 | \$41.6 | \$1,140 |
| Penn Cherokee | 30 | 90 | \$6.0 | \$544 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 50 | 98 | \$22.8 | \$1,252 |
| Dodge City | 20 | 100 | \$4.9 | \$675 |
| Subtotal Kansas Taxable | 200 | | \$75.3 | \$1,032 |
| KCK 7th Street 4 Northeast KS Natives | 59 | 111 | \$17.7 | \$821 |
| Total Kansas | 259 | | \$93.0 | \$984 |
| memo: Northeast Zone | 100 | | \$41.6 | \$1,140 |
| memo: Southeast Zone | 30 | | \$6.0 | \$544 |
| memo: South Central Zone | 50 | | \$22.8 | \$1,252 |
| Argosy Riverside | 39 | 87.3 | \$10.6 | \$744 |
| IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,012 |
| Ameristar KC Sugar Creek | 90 | 86.5 | \$21.0 | \$641 |
| Subtotal KCMO | 200 | | \$53.8 | \$737 |
| Greater KC Total | 300 | | \$95.4 | \$872 |
| Greater Joplin Total | 134 | | \$14.6 | \$298 |
| Greater Wichita Total | 85 | | \$25.7 | \$828 |
| Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$64.6 \$28.5 | \$15.8 | \$80.4 |

Exhibit B-3A: Detail for Sources of Consumer Table Spending (\$000)

Penn Cherokee Baseline

| | Total | WoodInds | KC Spwy | KC statel. | KC mid | Camptown | Penn Cher | Harrhs Mul | Penn Well'ı | Marvel Wel | Dodge |
|---|---------------------|----------|-----------------------|------------|--------|----------|-------------------|---------------------|-------------|------------|--------------------|
| Number of Tables Power Rating Win/Table/Day | 200 | | 100 102 \$1,140 | | | | 30 90 \$544 | 50 98 \$1,237 | | | 20 100 \$675 |
| Kansas Tourists Kansas Locals | \$2,449 49,857 | | \$1,099 \$25,102 | | | | \$85 \$945 | \$807 \$20,164 | | | \$457 \$3,646 |
| Kansas Total | \$52,306 | \$0 | \$26,202 | \$0 | \$0 | \$0 | \$1,031 | \$20,971 | \$0 | \$0 | \$4,103 |
| Missouri Tourists Missouri Locals | \$2,248 15,498 | | \$1,900 \$12,134 | | | | \$178 \$3,365 | \$164 \$0 | | | \$5 \$0 |
| Missouri Total | \$17,746 | \$0 | \$14,034 | \$0 | \$0 | \$0 | \$3,542 | \$164 | \$0 | \$0 | \$5 |
| Okla + Ark Tourists Okla + Ark Locals | \$1,695 1,378 | | \$321 \$0 | | | | \$260 \$896 | \$851 \$429 | | | \$262 \$53 |
| Okla + Ark Total | \$3,072 | \$0 | \$321 | \$0 | \$0 | \$0 | \$1,156 | \$1,280 | \$0 | \$0 | \$315 |
| Iowa | \$406 | \$0 | \$399 | \$0 | \$0 | \$0 | \$2 | \$5 | \$0 | \$0 | \$1 |
| Nebraska | \$722 | \$0 | \$475 | \$0 | \$0 | \$0 | \$2 | \$103 | \$0 | \$0 | \$142 |
| Other Near | \$610 | \$0 | \$184 | \$0 | \$0 | \$0 | \$4 | \$59 | \$0 | \$0 | \$362 |
| Frontage Traffic | \$487 | | | | | | \$220 | \$266 | | | |
| Total All Sources | \$75,347 | \$0 | \$41,613 | \$0 | \$0 | \$0 | \$5,957 | \$22,848 | \$0 | \$0 | \$4,928 |
| total Tourists total locals | \$8,614 \$66,733 | | \$4,377 \$37,236 | | | | \$752 \$5,205 | \$2,255 \$20,593 | | | \$1,230 \$3,698 |

Note: Totals may not add due to rounding.

C. Comparative Projections / Tables Penn Cherokee

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Exhibit C-1: Table Projections (\$mn / 2007\$) Penn Cherokee Without Camptown (same as Baseline -- no impact on tables)

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--------------------------------------|--------|------------------|-------------------|-------------|
| Woodlands | | | | |
| KCK Speedway | 100 | 102 | \$41.6 | \$1,140 |
| KCK Stateline | | | | |
| KCK Middle | | | | |
| Camptown | | | | |
| Penn Cherokee | 30 | 90 | \$6.0 | \$544 |
| Harrahs Mulvane | 50 | 98 | \$22.8 | \$1,252 |
| Penn Wellington | | | | |
| Marvel Wellington | | | | • |
| Dodge City | 20 | 100 | \$4.9 | \$675 |
| Subtotal Kansas Taxable | 200 | | \$75.3 | \$1,032 |
| KCK 7th Street | | | | |
| 4 Northeast KS Natives | 59 | 111 | \$17.7 | \$821 |
| Total Kansas | 259 | | \$93.0 | \$984 |
| memo: Northeast Zone | 100 | | \$41.6 | \$1,140 |
| memo: Southeast Zone | 30 | | \$6.0 | \$544 |
| memo: South Central Zone | 50 | | \$22.8 | \$1,252 |
| Argosy Riverside | 39 | 87.3 | \$10.6 | \$744 |
| IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,012 |
| Ameristar KC | 90 | 86.5 | \$21.0 | \$641 |
| Sugar Creek | | | | |
| Subtotal KCMO | 200 | | \$53.8 | \$737 |
| Greater KC Total | 300 | | \$95.4 | \$872 |
| Greater Joplin Total | 134 | | \$14.6 | \$298 |
| Greater Wichita Total | 85 | | \$25.7 | \$828 |
| Table Spending in Tota | l: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others(") | | \$64.6 \$28.5 | \$15.8 | \$80.4 |

Exhibit C-2: Table Projections (\$mn / 2007\$)
Penn Cherokee with 50 Tables (and Hotel etc.)

| Ga | aming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|----|--------------------------------------|--------|------------------|-------------------|-------------|
| | Woodlands | | | | |
| | KCK Speedway | 100 | 102 | \$41.5 | \$1,137 |
| | KCK Stateline | | | | |
| | KCK Middle | | | | |
| | Camptown | | | | |
| | Penn Cherokee | 50 | 90 | \$8.3 | \$455 |
| | Harrahs Mulvane | 50 | 98 | \$22.8 | \$1,247 |
| | Penn Wellington | | | | |
| | Marvel Wellington | | | | |
| | Dodge City | 20 | 100 | \$4.9 | \$674 |
| | Subtotal Kansas Taxable | 220 | | \$77.5 | \$965 |
| | KCK 7th Street | | | | |
| | 4 Northeast KS Natives | 59 | 111 | \$17.6 | \$818 |
| | Total Kansas | 279 | | \$95.1 | \$934 |
| | memo: Northeast Zone | 100 | | \$41.5 | \$1,137 |
| | memo: Southeast Zone | 50 | | \$8.3 | \$455 |
| | memo: South Central Zone | 50 | | \$22.8 | \$1,247 |
| | Argosy Riverside | 39 | 87.3 | \$10.6 | \$743 |
| | IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| | Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,010 |
| | Ameristar KC | 90 | 86.5 | \$21.0 | \$639 |
| | Sugar Creek | | | | |
| | Subtotal KCMO | 200 | | \$53.7 | \$736 |
| | Greater KC Total | 300 | | \$95.2 | \$869 |
| | Greater Joplin Total | 154 | | \$16.2 | \$288 |
| | Greater Wichita Total | 85 | | \$25.6 | \$824 |
| | Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) from Others (") | | \$64.8 \$30.3 | \$15.6 | \$80.3 |

Exhibit C-3: Table Projections (\$mn / 2007\$) Penn Cherokee's 30 Tables Match Penn's Projections for 2011

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--|--------|------------------|-------------------|-------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown | 100 | 102 | \$41.6 | \$1,139 |
| Penn Cherokee | 30 | 92 | \$6.5 | * \$593 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 50 | 98 | \$22.8 | \$1,251 |
| Dodge City | 20 | 100 | \$4.9 | \$675 |
| Subtotal Kansas Taxable KCK 7th Street | 200 | | \$75.9 | \$1,039 |
| 4 Northeast KS Natives | 59 | 111 | \$17.7 | \$821 |
| Total Kansas | 259 | | \$93.5 | \$989 |
| memo: Northeast Zone | 100 | | \$41.6 | \$1,139 |
| memo: Southeast Zone | 30 | | \$6.5 | \$593 |
| memo: South Central Zone | 50 | | \$22.8 | \$1,251 |
| Argosy Riverside | 39 | 87.3 | \$10.6 | \$744 |
| IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,012 |
| Ameristar KC Sugar Creek | 90 | 86.5 | \$21.0 | \$640 |
| Subtotal KCMO | 200 | | \$53.8 | \$737 |
| Greater KC Total | 300 | | \$95.4 | \$871 |
| Greater Joplin Total | 134 | | \$15.0 | \$307 |
| Greater Wichita Total | 85 | | \$25.7 | \$827 |
| Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$64.6 \$28.9 | \$15.8 | \$80.4 |

^{*} Equates to Penn's projection of \$7.2mn in 2011 in then-year dollars.

Exhibit C-4: Table Projections (\$mn / 2007\$) Penn Cherokee's 30 Tables Match Penn's Projections for 2013

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--|----------|------------------|-------------------|------------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown | 100 | 102 | \$41.5 | \$1,136 |
| Penn Cherokee | 30 | 103 | \$9.7 | * \$890 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 50 | 98 | \$22.8 | \$1,248 |
| Dodge City | 20 | 100 | \$4.9 | \$674 |
| Subtotal Kansas Taxable | 200 | | \$78.9 | \$1,081 |
| KCK 7th Street 4 Northeast KS Natives | 59 | 111 | \$17.6 | \$819 |
| Total Kansas | 259 | | \$96.5 | \$1,021 |
| memo: Northeast Zone | 100 | | \$41.5 | \$1,136 |
| memo: Southeast Zone | 30 | | \$9.7 | \$890 |
| memo: South Central Zone | 50 | | \$22.8 | \$1,248 |
| Argosy Riverside | 39 | 87.3 | \$10.6 | \$742 |
| IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| Harrahs NKC Ameristar KC | 48 90 | 95.3 86.5 | \$17.7 \$21.0 | \$1,009 \$639 |
| Sugar Creek | 90 | 00.5 | φ21.0 | Ф039 |
| Subtotal KCMO | 200 | | \$53.7 | \$735 |
| Greater KC Total | 300 | | \$95.1 | \$869 |
| Greater Joplin Total | 134 | | \$17.6 | \$359 |
| Greater Wichita Total | 85 | | \$25.6 | \$825 |
| Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$65.0 \$31.5 | \$15.6 | \$80.5 |

^{*} Equates to Penn's projection of \$11.3mn in 2013 in then-year dollars.

Exhibit C-5: Table Projections (\$mn / 2007\$) Penn Cherokee's 50 Tables Match Penn's Projections for 2013

| Gaming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|--|--------|------------------|-------------------|-------------|
| Woodlands KCK Speedway KCK Stateline KCK Middle Camptown | 100 | 102 | \$41.4 | \$1,135 |
| Penn Cherokee | 50 | 94 | \$9.7 | * \$534 |
| Harrahs Mulvane Penn Wellington Marvel Wellington | 50 | 98 | \$22.7 | \$1,245 |
| Dodge City | 20 | 100 | \$4.9 | \$673 |
| Subtotal Kansas Taxable KCK 7th Street | 220 | | \$78.8 | \$981 |
| 4 Northeast KS Natives | 59 | 111 | \$17.6 | \$817 |
| Total Kansas | 279 | | \$96.4 | \$947 |
| memo: Northeast Zone | 100 | | \$41.4 | \$1,135 |
| memo: Southeast Zone | 50 | | \$9.7 | \$534 |
| memo: South Central Zone | 50 | | \$22.7 | \$1,245 |
| Argosy Riverside | 39 | 87.3 | \$10.6 | \$742 |
| IOC KC | 23 | 70.2 | \$4.4 | \$528 |
| Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,008 |
| Ameristar KC Sugar Creek | 90 | 86.5 | \$21.0 | \$638 |
| Subtotal KCMO | 200 | | \$53.6 | \$735 |
| Greater KC Total | 300 | | \$95.1 | \$868 |
| Greater Joplin Total | 154 | | \$17.3 | \$308 |
| Greater Wichita Total | 85 | | \$25.5 | \$823 |
| Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| from Kansas (\$mn) from Others (") | | \$64.9 \$31.5 | \$15.5 | \$80.4 |

^{*} Equates to Penn's projection of \$11.3mn in 2013 in then-year dollars.

D. "Low" Projections / Tables Penn Cherokee

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Exhibit D: Table Projections (\$mn / 2007\$)
Penn Cherokee "Low"

| Ga | aming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|----|--------------------------------------|--------|------------------|-------------------|-------------|
| | Woodlands | | | | |
| | KCK Speedway | 100 | 102 | \$41.5 | \$1,136 |
| | KCK Stateline | | | | |
| | KCK Middle | | | | |
| | Camptown | | | | |
| | Penn Cherokee | 30 | 85 | \$4.3 | \$391 |
| | Harrahs Mulvane | 50 | 98 | \$22.1 | \$1,213 |
| | Penn Wellington | | | | |
| | Marvel Wellington | | | | |
| | Dodge City | 20 | 100 | \$4.9 | \$666 |
| | Subtotal Kansas Taxable | 200 | | \$72.8 | \$997 |
| | KCK 7th Street | | | | |
| | 4 Northeast KS Natives | 59 | 111 | \$17.6 | \$816 |
| | Total Kansas | 259 | | \$90.3 | \$956 |
| | memo: Northeast Zone | 100 | | \$41.5 | \$1,136 |
| | memo: Southeast Zone | 30 | | \$4.3 | \$391 |
| | memo: South Central Zone | 50 | | \$22.1 | \$1,213 |
| | Argosy Riverside | 39 | 87.3 | \$10.6 | \$743 |
| | IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| | Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,010 |
| | Ameristar KC | 90 | 86.5 | \$21.0 | \$639 |
| | Sugar Creek | | | | |
| | Subtotal KCMO | 200 | | \$53.7 | \$736 |
| | Greater KC Total | 300 | | \$95.2 | \$869 |
| | Greater Joplin Total | 144 | | \$13.9 | \$265 |
| | Greater Wichita Total | 113 | | \$25.8 | \$625 |
| | Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) from Others (") | | \$63.6 \$26.7 | \$16.7 | \$80.4 |

E. "High" Projections / Tables Penn Cherokee

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Exhibit E: Table Projections (\$mn / 2007\$) Penn Cherokee "High"

| Ga | aming Facility / Location: | # Tabs | Power Rating | Tab Win (\$mn) | win/tab/day |
|----|-----------------------------|--------|-----------------|-------------------|-------------|
| | Woodlands | | | | |
| | KCK Speedway | 100 | 102 | \$41.6 | \$1,139 |
| | KCK Stateline KCK Middle | | | | |
| | Camptown | | | | |
| | Penn Cherokee | 30 | 95 | \$7.2 | \$659 |
| | Harrahs Mulvane | 50 | 98 | \$22.8 | \$1,251 |
| | Penn Wellington | | | | |
| | Marvel Wellington | | | | • |
| | Dodge City | 20 | 100 | \$4.9 | \$675 |
| | Subtotal Kansas Taxable | 200 | | \$76.5 | \$1,048 |
| | KCK 7th Street | | | | |
| | 4 Northeast KS Natives | 59 | 111 | \$17.7 | \$820 |
| | Total Kansas | 259 | | \$94.2 | \$996 |
| | memo: Northeast Zone | 100 | | \$41.6 | \$1,139 |
| | memo: Southeast Zone | 30 | | \$7.2 | \$659 |
| | memo: South Central Zone | 50 | | \$22.8 | \$1,251 |
| | Argosy Riverside | 39 | 87.3 | \$10.6 | \$744 |
| | IOC KC | 23 | 70.2 | \$4.4 | \$529 |
| | Harrahs NKC | 48 | 95.3 | \$17.7 | \$1,011 |
| | Ameristar KC Sugar Creek | 90 | 86.5 | \$21.0 | \$640 |
| | Subtotal KCMO | 200 | | \$53.8 | \$737 |
| | Greater KC Total | 300 | | \$95.3 | \$871 |
| | Greater Joplin Total | 134 | | \$15.5 | \$318 |
| | Greater Wichita Total | 85 | | \$25.7 | \$827 |
| | Table Spending in Tota | al: | to Kansas | to Others | Total KS |
| | from Kansas (\$mn) | | \$64.7 | \$15.7 | \$80.4 |
| | from Others (") | | \$29.5 | | |